

SMALL-SCALE LNG IN THE MEDITERRANEAN

Energy Security in SE Europe and the role of LNG

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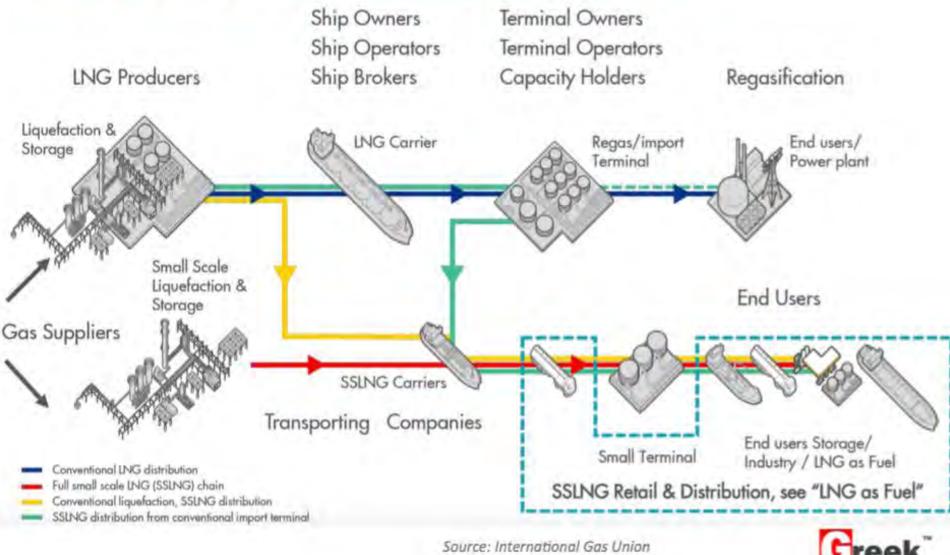
CONFERENZAGNL 2017 EXPOGNL

SMALL SCALE TO LARGE MARKET

Strategies & Technologies towards the Mediterranean Area

Naples, Italy - Mostra D'Oltremare - 10-11 May 2017

Configurations of the Small Scale LNG value chain





LNG bunkering: SOx Regulations creating new impetus for the industry

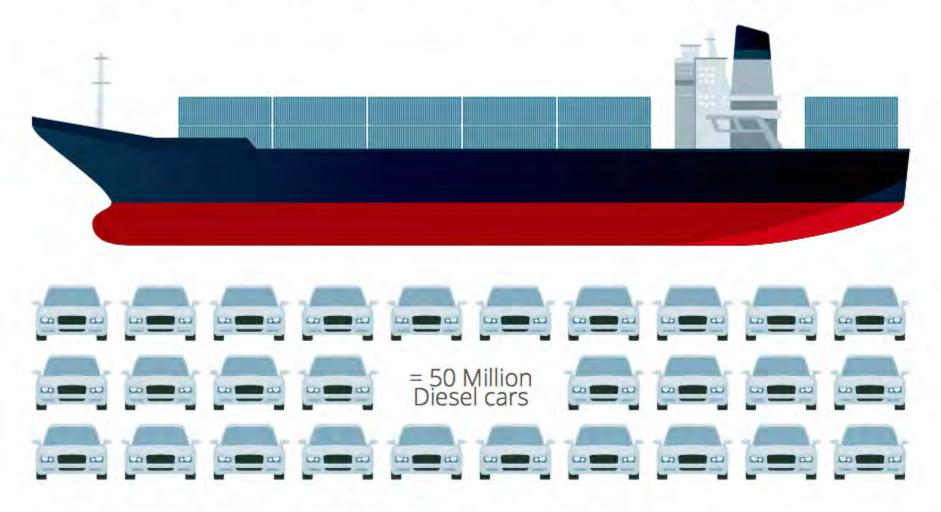
0.5% global limit (MARPOL, 2020)	
0.5% EU Sulphur Directive limit (2020)	
0.1% Emission Control Area limit (MARPOL)	
0.5% local limit (Hong Kong, China) *	
* Note that China and Hong Kong may go down to 0.1% before 2020	

	Area	Sulphur limit	Scrubbers	h.	
Y	Global	0.5% (2020)	Yes	1	
1	Sulphur ECA	0.1%	Yes		
	EU	0.1% in all ports	Open-loop restricted in some countries	7	
	China	0.5% in selected areas	Yes		
	California	0.1% within 24 nm	No, only through research exemption		

Source: DNV GL

LNG bunkering: SOx Regulations creating new impetus for the industry

"One large container ship at sea (using 3% bunker fuel) emits the same amount of sulphur oxide gases as 50 million diesel-burning cars."



The 3-level regulatory framework: LAWS ON EMISSION OF AIR POLLUTANTS FROM SHIPS

 <u>UN level*</u>: Annex VI of the IMO MARPOL CONVENTION 73/7832 at the international (UN) level;

*2020 IMO global 0,5% fuel sulphur cap

- EU level: The EU Sulphur Directive (2012/33/EC33)
- <u>National level</u>: EU Member States are competent to set out the rules at national level, *including state support schemes*



Directive 2014/94/EU on the deployment of alternative fuels infrastructure

	Coverage	Timings
Electricity in urban/suburban and other densely populated areas	Appropriate number of publically accessible points	by end 2020
CNG in urban/suburban and other densely populated areas	Appropriate number of points	by end 2020
CNG along the TEN-T core network	Appropriate number of points	by end 2025
Electricity at shore-side	Ports of the TEN-T core network and other ports	by end 2025
Hydrogen in the Member States who choose to develop it	Appropriate number of points	by end 2025
LNG at maritime ports	Ports of the TEN-T core network	by end 2025
LNG at inland ports	Ports of the TEN-T core network	by end 2030
Shore-side electricity	Ports of the TEN-T core network and other ports	by end 2025

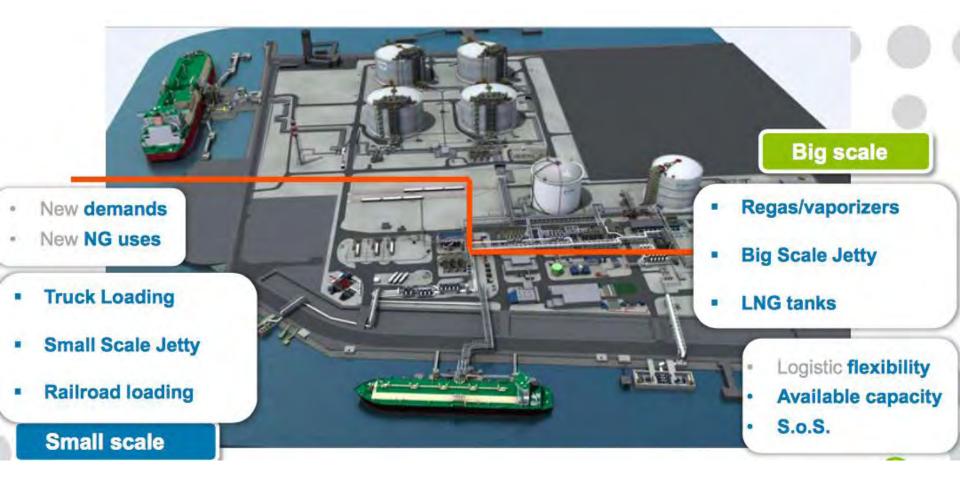
Case Study: ENAGAS ssLNG hubs

Integrating new logistic services into the classical LNG value chain



Multimodal LNG terminal

Barcelona: symbiosis of big and small-scale LNG infrastructure



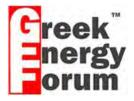
Italy: Edison to expand its presence on ssLNG market



Interfax/MISE

1. What does it take to develop a regional Small-scale LNG in the Mediterranean?

2. What could be the role of Greece?



Challenges

- Market (oil and LNG price)
- Pricing dynamics LNG, MGO, HSFO
- How LNG will be indexed in the bunker market?
- Lack of pricing transparency
- Regulations: national regional global levels
- Capital intense infrastructure (chicken and egg problem)
- Training standards
- Robust methodology on the relevant technological solutions



LNG Bunkering in EU's Med: Key Prerequisites for success



Right, safe and Robust Robust Stable and efficient Stakeholder Synergies with infrastructure methodology coherent small-scale and operation; engagement network on relevant regulatory shore & deep Common and awareness (overcoming the technological frameworks training raising sea are crucial chicken and egg solutions dilemma) standards

Regional level: collaboration between ship-owners, designers and class societies

EU level: collaboration between of national governments, regulatory authorities and EU institutions on the issue

International Level: Collaboration with international Partners, i.e. North Africa

Addressing these challenges through cross-border cooperation





Co-financed by the European Union Trans-European Transport Network (TEN-T)





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Benchmark Projects on LNG Bunkering in the East Med and the Adriatic



Co-financed by the European Union Trans-European Transport Network (TEN-T)

introduce LNG as the main fuel for the shipping industry and develop a infrastructure network of bunkering value chain in Cyprus, Greece, Italy, Croatia and Slovenia





Co-financed by the European Union Trans-European Transport Network (TEN-T)

technical & economic framework of the small scale LNG as marine fuel value chain in the South Aegean Region POSEIDON MED II LNG BUNKERING PROJECT

all the necessary steps towards adoption of LNG as marine fuel in East Mediterranean Sea

making Greece an international marine bunkering and distribution hub for LNG in South Eastern Europe



The role of Greece and Piraeus as an LNG bunkering hub in the region





ssLNG: supporting switch from oil products and coal; complementing RES

- ssLNG to serve high density residential areas, large industrial and commercial customers in Western Greece
- Covering the energy needs of non interconnected power generation plants
- ssLNG and RES: opportunities for symbiotic growth and reaching economies of scale across the islands

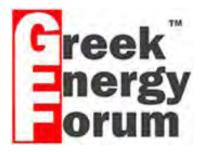


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Thank you for your kind attention!

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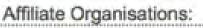
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