Energy Security in SE Europe and the role of LNG

LNG production and export options with particular reference to the East Med

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Overview

In developing strategies for the East Med we must first understand what is happening globally:

- Global energy markets undergoing permanent structural change to low-carbon energy
- Paris Climate Agreement impacting global energy
- Trump's election to the US presidency affecting markets
- Gas glut in global markets low gas prices

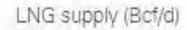


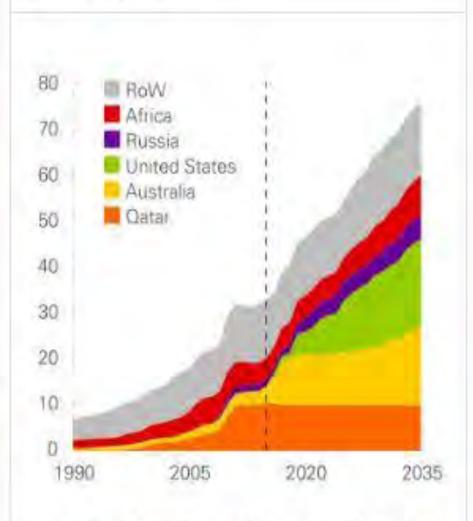
Review of global LNG markets

- BP's Energy Outlook 2017 forecasts that LNG will account for over 50% of traded gas by 2035:
- LNG exports to be led from US, Australia, Qatar, Africa & Russia
- Asia will be the biggest destination for LNG
- Increased LNG availability is flattening global gas prices and is globalizing the gas market
- **BP in its Statistical Review of Energy Markets 2016 showed that:**
- Global LNG market grew rapidly in 2016, but gas was muted
- Global LNG supplies set to increase by a further 30% by 2020
- A glut of LNG led to prices dropping up to 30% from 2015
- Prices will remain low for a long time, likely forever

Key conclusion: A glut of LNG keeping prices low

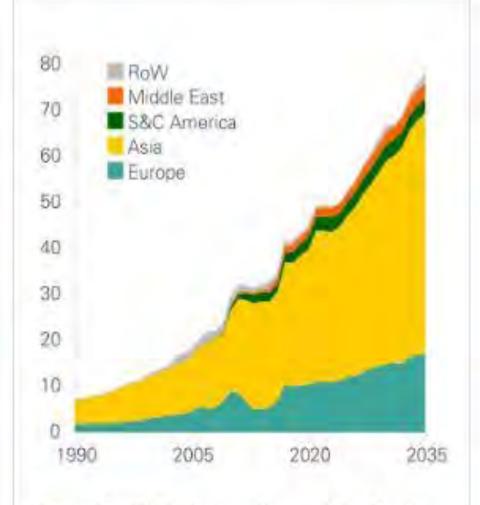






Growth in global LNG supply is led by the US, Australia and Africa

LNG demand (Bcf/d)



Demand for LNG is rising; making gas is the fastestgrowing fossil fuel among Asian economies



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Global energy transition

IEA and IRENA issued a joint report in March on 'Perspectives for the energy transition':

- Achieving the 2degC goal requires emissions to peak before 2020 and fall by more than 70% by 2050
- Share of fossil fuels in global energy to fall, with 70% of global energy demand taken by low-carbon sources by 2050
- Oil to decline by 3.5%/yr and gas by 2.5%/yr and peak by 2030
- Will lead to permanent glut of supplies and stranded assets
- EC committed to 2degC has increased emission target to 40% and renewables to 27% and is planning to enforce them

Key conclusion: Challenge to East Med gas exports to increase with time



Abundance of oil & gas resources

- Abundance of technically recoverable oil and gas resources
- Technically recoverable oil resources estimated at 2.6 trillion bls
- Slowing growth of oil demand between now and 2050
- □ BP estimates only 1.25 trillion bls oil will be consumed by 2050
- Similarly, IEA says that total remaining technically recoverable natural gas resources amount to at least 781 trillion m³
- Cumulative gas demand to 2050 estimated to be 155 trillion m³
- Only less than half of the known oil and gas resources will be consumed by 2050
- Outcome: The world is facing a long-term oil & gas glut and low prices



Global fuel mix transition

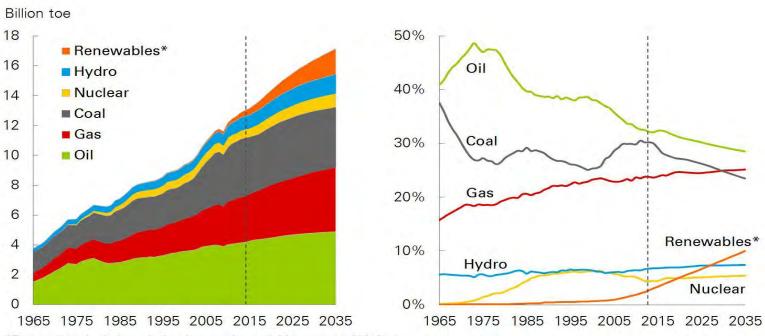
Base case: Primary energy

The gradual transition in the fuel mix continues...



Primary energy consumption by fuel

Shares of primary energy



^{*}Renewables includes wind, solar, geothermal, biomass, and biofuels

2017 Energy Outlook 14 © BP p.l.c. 2017

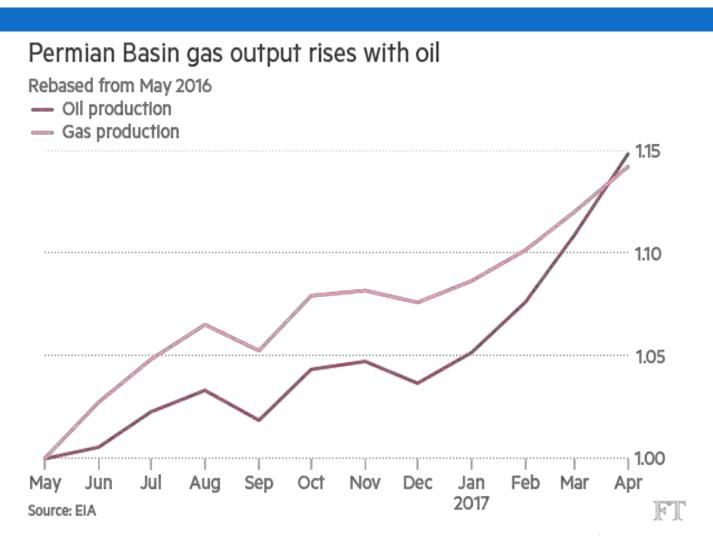


The US LNG factor

- Increasing shale oil produces associated gas at marginal costs
- □ US technically recoverable shale gas resources 623 tcf
- Increasing US LNG exports impacting LNG contracts and trading
- DoE cleared 215bcm non-FTA LNG exports 100bcm being built
- Will be providing a cap on LNG prices in Asia similarly to what
 US shale oil is doing to the global oil market
- □ US LNG spot prices in Asia in the range \$5.50/mmBTU
- Cheniere Energy has no problems selling its LNG started penetrating European markets
- President Trump supporting increasing US LNG exports
- Outcome: Substantial impact of US LNG on global markets & prices



US shale gas production rises with oil





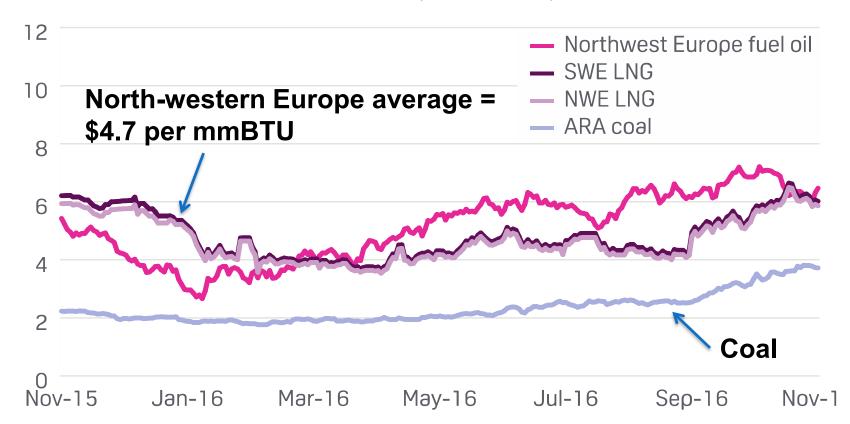
Gas in Europe

- Overall EU gas demand increasing slowly at best at 0.5%/yr down 20% from peak 10 years ago It may have peaked already
- Key reasons are cheap coal and subsidized renewables
- But with depletion of indigenous gas, imports will grow
- □ In response Russian gas to EU increasing due to low price
- US LNG trying to get in but with limited success so far
- No prospect of low prices being reversed anytime soon
- Must remember that companies buy and sell gas for profit
- In North-western Europe average price in 2016 was \$4.7/mmBTU
- Outcome: Costly to develop gas-fields dependent on exports to Europe may not secure such exports and may remain stranded



European gas and coal prices

COMPETITIVE FUELS EUROPE (\$/MMBtu)



Source: Platts



Implications on global prices

- Fast-changing global energy landscape due to renewables
- Not all discovered oil&gas resources will be consumed by 2050
- Will lead to strong competition between producers to capture more limited markets – major impact from US shale
- Mostly less risky and cheaper resources in Middle East, Russia and US will be able to be developed and compete
- Low-cost producers will use their competitive advantage to increase their share relative to higher-cost producers
- Costly resources run the risk of remaining stranded
- Outcome: Prices are very likely to remain low for the longer term



LNG prices and forecasts

Current LNG prices are:

- Europe NWE: \$4.75/mmBTU Japan JKM: \$5.60/mmBTU
- Average price forecasts over the next 20 years are:
- □ Europe NWE: \$5.50/mmBTU Japan JKM: \$7.50/mmBTU
- Allowance to be made of cost of shipping and regasification:
- □ Europe: \$1.50/mmBTU Japan: \$2.50/mmBTU
- The challenge is evident
- Key conclusion: East Med gas has to work within these prices.



East Med LNG exports and challenges

I will talk mostly about Israel and Cyprus

Egypt is well on the way to self-sufficiency in gas by 2018 and will be well placed to resume exports by 2021.



Prospects in Cyprus

- Drilling about to start up to 12 wells planned to be drilled
- Block 11 Drilling to start in July. Good indications for discovery of similar size to Aphrodite, ie 4-5 tcf gas
- Block 10 Drilling planned for second half 2017. Has best prospects, for discovery similar to Zohr, ie 15-30 tcf gas
- Blocks 2, 3 and 9 Drilling in January. Lower chances for gas discovery

Key conclusion: Cyprus has good chances to discover more gas



FLNG – Potential use in the East Med

- Should pipeline options not materialise, FLNG may be an export option
- East Med deep-water gas fields expensive to develop
- East Med FLNG comparable to ENI's Coral FLNG offshore Mozambique
- Coral FID gas already bought by BP for export to Asia –
 price must be competitive in present environment
- Observation: FLNG could be the game-changer in the development of East Med gas resources.



East Med LNG exports - The future

Collaboration key to developing East Med gas

- Must minimize costs from wellhead-to-export
- ExxonMobil + ENI discussing tie-up for block 10
- Total + ENI already in JV for blocks 6 and 11
- With more gas discoveries, a single JV with all players / gasfields key to minimize costs
- Single project, through subsea completions and pipeline tie-ups to new liquefaction trains to be built in Egypt's existing LNG plants may be the way forward

Conclusion: Only integrated LNG projects stand a chance to become financially viable and secure export markets. Even then it will be challenging.

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