Sponsorship Opportunities & Supporters' Benefits

Energy Transition Forum

Vienna, June 6-7,2019

Most IENE events are open to sponsorship and financial support from businesses and organizations. Sponsors are usually organizations and corporations operating within the broader energy field, (e.g. oil, gas, coal, electricity, renewables). Organizations and companies from other fields such as banking, financial and legal services may also become sponsors. The amounts involved for sponsorship and financial support of IENE events vary and are determined according to the standards and organizational conditions involved each time.

Transition Forum requires very high standards of organisation which is a prerequisite for the success of this unique regional conference. The Vienna Energy Transition Forum is a pioneering event which aspires to become a major regional event for Central and SE Europe capable of attracting hundreds of delegates from all over Europe and Eurasia. In addition high level participation is expected from several international organizations such as the IEA, the Energy Community, the European Community, the World Bank, EBRD, the EIB, the Energy Charter, OPEC, OSCE, the IAEA etc.

Benefits for potential sponsors and supporters include the following:

- The logo and name of each sponsor or supporter to be displayed in various ways, such as:
 - On the printed announcements which are distributed before the event.
 - On all advertisements published in the Press.
 - On the backdrop of the stage and on all banners which are located in the areas where the event is being held.
 - On the event's special pages in the internet, via <u>www.energia.gr</u> and www.iene.gr but also on the web sites of media partners.
 - On the event's official programme.

- On all printed matter distributed to delegates.
- On the folder containing the conference documentation, which is handed over to each delegate upon registration
- On the video card projected on the screen through of the event.
- 2. The possibility for a representative of the sponsor to speak during the event or participate in one of its panel discussions or to coordinate one of the sessions.
- 3. The names of sponsors and supporters are mentioned in all press releases which are sent out to the media.
- 4. Each sponsor or supporter will have the opportunity to distribute printed and electronic material concerning their business' products and activities during the conference. This material may be included in the conference folder if it is in the form of a slim brochure. Otherwise it will be displayed next to the registration desk.
- 5. Each sponsor or supporter is entitled to register free at change a small number of delegates. The number of free registrations depends on the level of funding to be contributed.
- **6.** Each sponsor or supporter has a right to free advertising space in selected IENE publications.
- 7. Each sponsor or supporter is entitled to certain months' free inclusion of its logo on IENE's primary web site (i.e. www.iene.eu).

All the above describe the usual benefits that a sponsor or supporter at the Vienna Energy Transition Forum may normally enjoy. According to the particular profile of the supporting company or organisation, it is possible that further benefits can be offered by IENE which are not included in the above list. Such benefits are mentioned in writing in the "Sponsorship" agreement

which is usually established between IENE and each Sponsor/Supporter. Interested sponsors or supporters receive first a written proposal with the detailed list of the specific benefits that can be offered by IENE.

Sponsorship Opportunities

There are seven sponsorship categories for the Vienna Energy Transition Forum:

- 1. Gold Sponsor
- 2. Silver Sponsor
- 3. Bronze Sponsor
- 4. Cocktail Reception Sponsor
- 5. Conference Supporter
- 6. Badges Sponsor
- 7. Coffee Sponsor

Gold Sponsor

The conference will have a sole Gold Sponsor, whose total contribution will amount to 15,000€ + 24% VAT. The Gold sponsor is entitled to fifteen (15) free conference registrations.

Silver Sponsor

Up to two Silver Sponsors are foreseen with each one contributing 12,000€ + 24% VAT. Each Silver Sponsor is entitled ten (10) free registrations.

Bronze Sponsor

The Forum will be supported by a number of bronze sponsors with each one contributing 8,000€ + 24% VAT. Each Bronze Sponsor is entitled to seven (7) free registrations.

Cocktail Reception Sponsor

There will only be one sponsor for the official cocktail reception on the evening of June 6th. The sponsor will contribute 6.000€ +24% VAT and will be entitled to five (5) free registrations. Its logo to be included in the list of official conference supporters. In addition, its logo it will appear in the programme as well on the printed invitation card to be included in the registration package of each delegate.

Conference Supporter

The Forum will have several conference supporters. Each Supporter must contribute € 4,000 + 24% VAT and is entitled to three (3) free registrations.

Badges Sponsor

The Badges Sponsor will contribute € 3,000 + 24% VAT and is entitled to two (2) free registration.

Coffee Break Sponsor

The coffee break sponsor will contribute 2.500€ +VAT. The coffee break sponsor is entitled only to one (1) free registration.