

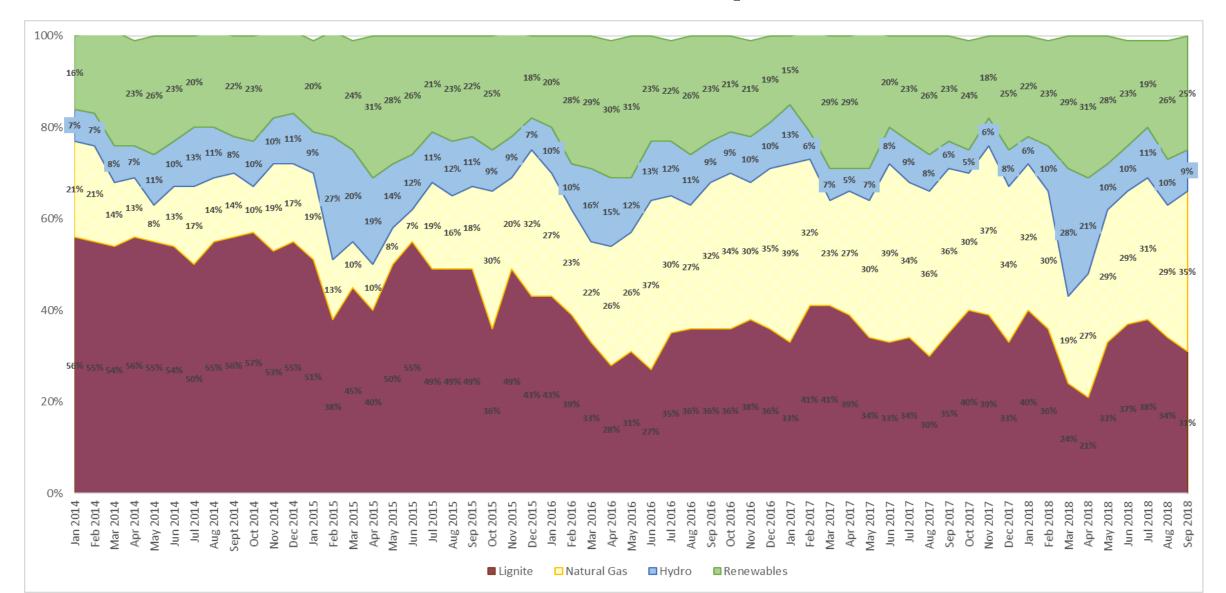
Energy Transition: The Interaction of Regulation with Global and Regional Challenges

Nektaria Karakatsani,
Regulatory Authority for Energy (RAE), Member of the Board

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Gradual Decarbonisation: Fuel Market Shares in Electricity Generation, 2014 - 2018





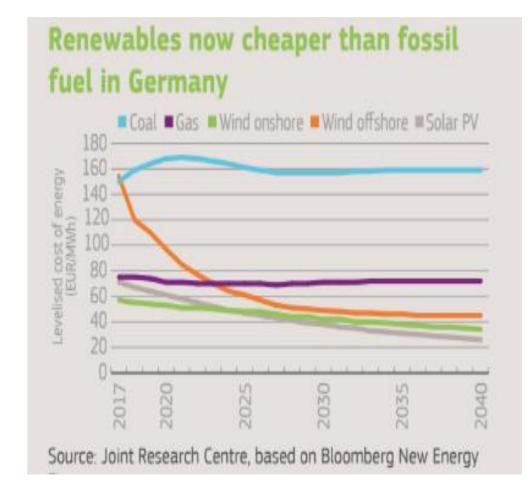
Key Issues Reshaping Energy and Climate

- ☐ Global warming.
- ✓ Already 1°C above preindustrial level. Increasing at 0.2°C per decade.
- ✓ Climate-related disasters: 290 bil € losses in 2017, globally.
- ☐ Financing. Green bonds explode but remain marginal.
- ☐ Carbon leakage. Global price for carbon? 53 schemes worldwide.
- Smart infrastructure: Global investments 40 bil € vs. 30 bil in gas plants.
- ✓ Cyber-security concerns.
- ✓ Smart homes in the EU: 8.5 mil in 2016 -> 81 mil in 2021.
- ✓ Still, new technologies create new energy demand (1% of global demand).
- □ Prosumers
- ✓ Energy communities: 17% of wind capacity, 21% of PV by 2030.
- ✓ Half households in EU (113 mil): RES producers by 2050.
- ✓ Blockchains: raised 265 mil € in 2017.



Key Trends in Renewables

- □ RES: 17.5% of final energy consumption in Europe, 10% globally.
- ☐ China: Expected to invest more than EU and US combined.
- ☐ Cost of solar: dropped by 70% since 2010.
- ☐ Cost of batteries: dropped by 80% since 2010.
- □ RES in transportation: only 3.4%.
- ☐ 1.4 mil RES jobs in EU, 2017. Double by 2030.
- EV Sales: 60% up from 2018.
- But, lower incomes and coal regions struggle.
- ☐ Social contestation.
- ☐ Fossil fuel subsidies: 112 bil € over 2014-2016.



Changing focus: From scarcity to variability



AE Global Drivers and Energy Transformation

- ☐ Shale gas revolution.
- ✓ US: Third largest exporter of LNG, following Qatar and Australia.
- ✓ Impact on Russian revenues. Contract renegotiations.
- ☐ China: Largest gas importer. Surpassed Japan. Demand shifting from coal.

 Trade war between US and China: Still unresolved.
- ☐ Decarbonization's trajectory: Coal to gas switch. But global coal demand stable.
- □ Dutch production: How Europe replaces this will redefine the EU gas market.
- ☐ Brexit, Sanctions on Iran, World economy outlook: Uncertainty.
- ☐ Focus shifted on countries possessing raw materials for RES and batteries (e.g.Chile).



Transformation of the Greek Energy Sector (I)

- More competitive markets, shifting away from monopolistic structures.
- ☐ Antitrust measures on incumbents (PPC and DEPA).
- ✓ Electricity auctions: Forward yearly products for suppliers (NOME).
- ✓ Gas release program: Yearly & quarterly auctions for suppliers & large consumers.
- ☐ New investors in System Operators.
- State Grid China: 24% of ADMIE.
- Snam, Fluxys, Enagas: 66% of DESFA.
- Divestment of lignite assets.
- New shareholders in gas distribution and supply companies.
- New market actors: e.g. aggregators in electricity / paper traders in gas balancing. Structural asymmetries are being alleviated.



Transformation of the Greek Energy Sector (II)

- **☐** More integrated with the European markets.
- ☐ Better connected, with new cross-border infrastructure.
- Several PCI projects. Major investment interest.
- Gas pipelines (TAP, IGB, East Med). Electricity cables (Euroasian, Maritsa East).
- More harmonized in terms of market rules.
- Target Model implementation: New markets in isolated mode, 2nd Semester 2019.
- Interconnection Point GR-BG: Full compliance with EU framework (CAM).
- Gas balancing platform: 1st July 2018.
- ☐ More diversified and resilient, regarding Security of Supply.
- LNG Terminal extension, Underground Storage (Kavala), FSRU Alexandroupolis.
- Reverse flow from Greece to Bulgaria is now feasible.
- Preventive Action Plan. Several cost-effective measures were adopted.



Transformation of the Greek Energy Sector (III)

- ☐ More focused on the **clean energy transition.**
- Currently, 20% RES market share in electricity production.
- 2600 MW of RES to be auctioned until the end of 2020.
- Transition from Feed-in-Tariffs to Feed-in-Premium.
- ☐ Gas network is expanded across Greece.
- ☐ CNG / LNG framework for remote areas and customers.

☐ Islands interconnections and small-scale LNG to reduce oil-based production.

- ☐ On-going developments on "Smart Transition":
- Electrical vehicles: Framework for charging stations (RAE issued opinion).
- Smart meters: Roll-out scheme (under discussion).
- Smart islands: Tenders for hybrid stations (RAE issued opinion).
- Energy communities: Attractive incentives introduced.

2.5 bil € RES investments

250 mil €

1.5 bil €



Major Interest for New Infrastructure

| Entry Capacities (bcma)(*) | | | | |
|----------------------------|----------------|---------------------------|------|------|
| | | | 2016 | 2018 |
| Existing | Infrastructure | IP Greece - Turkey (NNGS) | 1,4 | 1,4 |
| | | IP Greece Bulgaria | 3,5 | 3,5 |
| | | LNG - Revithousa | 4,1 | 6,3 |
| TOTAL | | | 9,1 | 11,3 |

(*) LF=90%

PCI Gas Projects

- TAP (10-20 bcma)
- IGB (3-5 bcma)
- Poseidon (10-20 bcma)
- LNG Northern Greece (5.5 bcma)
- EastMed (10-16 bcma)
- CS Kipi, Underground Storage (Kavala)



Source: PCI Interactive map

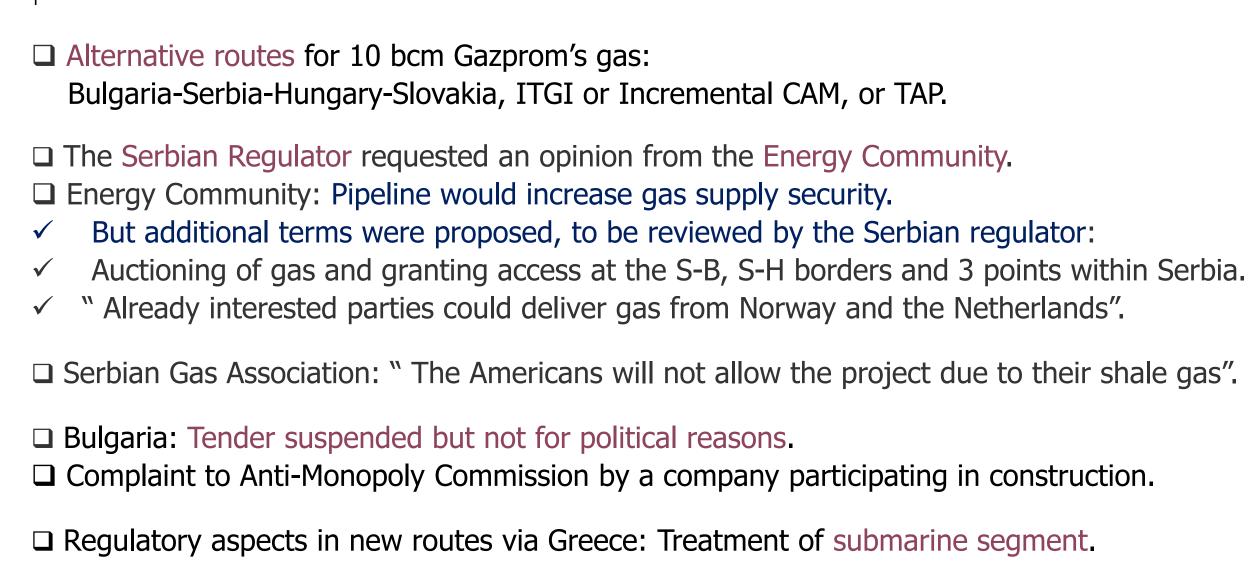


IBG Exemption Decision: Some Terms and Conditions

- ☐ Exemption from unbundling requirements:
- ✓ Fully certified prior to COD or 1st July 2020 or allocation of capacity with CAM.
- ✓ Compliance program to avoid discrimination against non-shareholders.
- ☐ Exemption from Third Party Access:
- ✓ Offer a minimum capacity at all times, non-exempted capacity at specified amounts.
- ✓ Offer interruptible reverse flow capacity at least equal to firm forward flow capacity.
- ✓ Market test to upgrade to 5 bcm/year.
- ✓ Capacity caps for dominant players in Bulgaria and Greece.
- ☐ Tariffs: Competitiveness, Predictability and Transparency
- ✓ The Tariff Code shall define the pricing mechanism for all capacity products offered by IGB, for different durations of firm and interruptible nature.
- ✓ Initial IRR 7.9% and cap value 8.5%.
- ✓ Any revenues from capacity bookings leading to higher IRR will be returned to IGB shippers.



Regulatory Framework and Geopolitics: The Extension of Turkish Stream



In Italy, the Ministry is the competent authority. Political support is essential.



Regulatory Framework and Geopolitics: Nord Stream 2

- ☐ The 1,225 km pipeline has divided the EU.
- ✓ Eastern countries, including Poland, interpret this as increasing EU reliance on Russia.
- ✓ Countries in northern Europe, especially Germany, prioritise economic benefits.
- ✓ Sweden and Baltic States have all granted permission.
- ✓ Denmark hasn't completed national permitting and was threatening to block the project.
- ☐ The revised Gas Directive:
- ✓ Derogations may be obtained by "MS where the first entry point of the pipeline is located".
- ✓ Denies the Danish regulator a decisive say over the project.
- ✓ Gives the power primarily to German regulators.
- ☐ Germany can seek an exemption if this is not detrimental to competition in the EU.
- ✓ The European Commission will take the binding decision on the exemption.
- ✓ If MS's assessment differs, the Commission's assessment prevails.



Regional Cooperation: Essential at Several Levels

- □ Risk assessment and crisis mitigation both for electricity and gas.
 Solidarity obligations arrangements to be adopted.
- ☐ Capacity mechanisms: Cross-border participation is a key element.
- ☐ Regional Operational Centers: reserves requirements and sharing.
- □ RES Schemes: Mandatory participation in tenders of RES from other MSs.
- ☐ Still, regional challenges emerge in SEE.
- Efficient co-operation on infrastructure projects (TAP, IGB, Maritsa 2).
- GR-BG Gas IP: Capacity auctions, reverse flow feasible, renomination cycles.
- Coupling of electricity markets: Delayed. Currently, positive momentum.
- Reliability of Greek-Italian electricity interconnector? Technical or commercial?



Preventive Action Plan 2018

Strategies and Measures assessed

Measures

2017 2018+

Strategy 1

Enhance the effectiveness of demand management measures

Strategy 2

Emergency supply and temporary storage of LNG (winter 2017-2018)

Strategy 3

Increase the level of the power sector preparedness to address risks/disturbances in the supply of natural gas

D1. Enhancement of the interruptible consumers measure

D2. Enhancement of dual fuel availability (3 to 5 units)

D3. Winter stock/ FSU

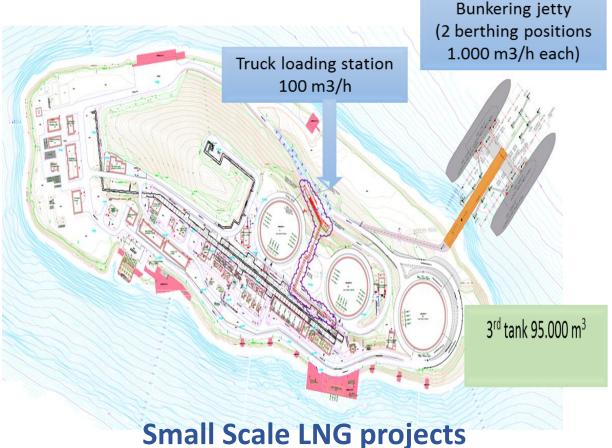
D4. Supplementary supply agreements

D5. Winter stock/ Revithousa LNG tank

D6. Introduction of electricity market rules to reflect fuel availability

LNG Terminal Expansion



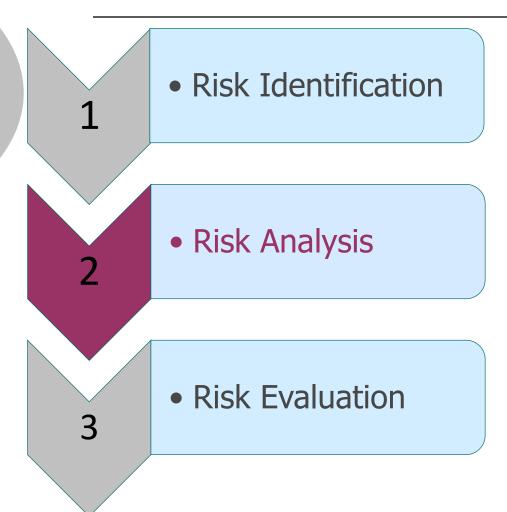


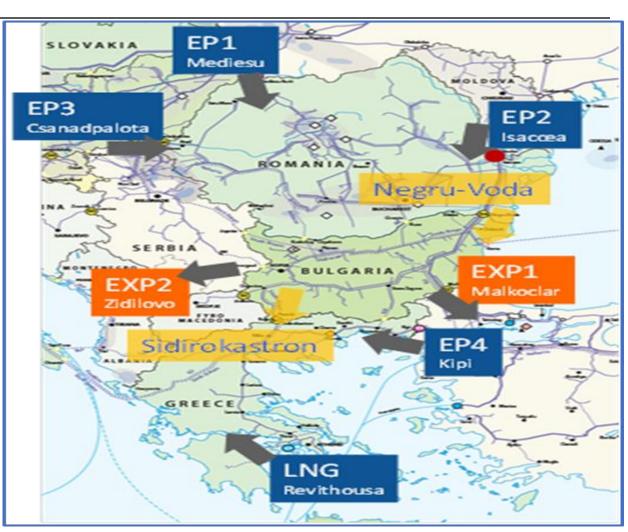
- ☐ Impact on: Both commercial services and Security of Supply.
- ✓ Storage: From 130.000 to 225.000 m3.
- ✓ Unloading LNG vessels: size up to 260.000 m3.
- ✓ Truck Loading. Bunkering Jetty.

LNG Swaps and New Services



Trans-Balkan Joint Risk Assessment RAE: Co-ordinator

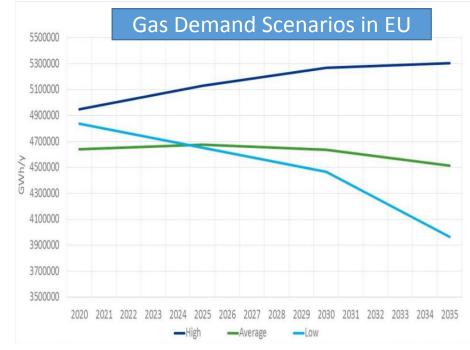






Gas Needs to be Redefined: Renewable Gases and Sector Coupling

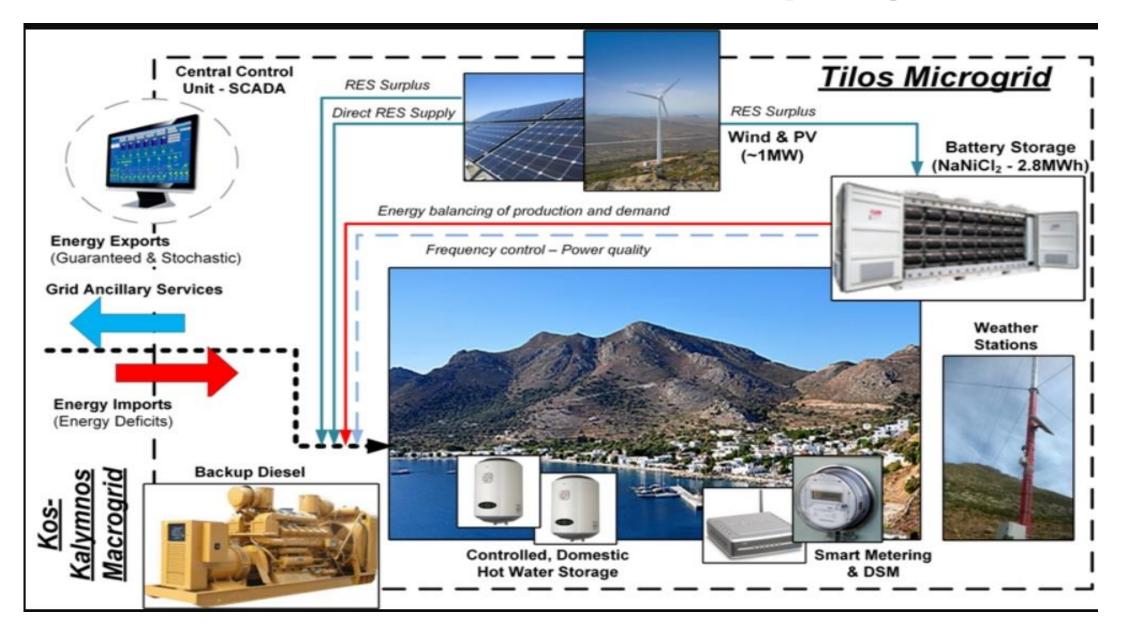
- ☐ Crucial for flexibility, SoS and emissions reduction.
- ☐ Role in heating depends on energy efficiency.
- □ Expansion in transportation, including shipping.
- ☐ Development of green gases.
- □ Power to gas. Gas grids to act as storage for RES.
- ☐ From pilots to large scale (Leeds example).
- ☐ Co-ordination between electricity and gas in scenarios and planning.
- Regulatory issues: GOs for renewable gas,
 TSOs neutral role, Networks tariffs reflecting joint value,
 Innovation incentives, hydrogen standards.







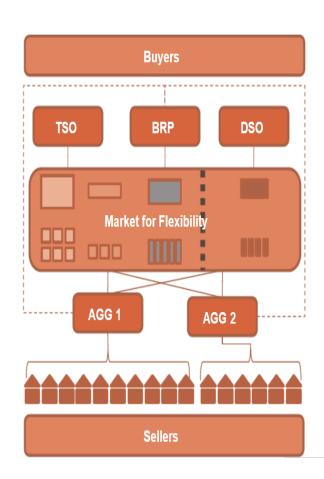
Smart Island of Tilos: An Inspiring Case





Market Solutions to Infrastructure Challenges EcoGrid 2.0: Danish Island Bornholm

- Market design is reshaping infrastructure.
- On-going, large-scale, smart grid demonstration.
- 1st Phase: Real-time market. Variable prices for consumers at 5-minute intervals.
- 2nd Phase: Creating a new commodity, a platform on which it is valued, and a reconfiguration of actors taking part.
- Introducing a flexibility market: supplementary to intra-day and regulation markets.
- 2 Aggregators control heat pumps and electrical heating within prespecified limits.
- They compete for consumers.
- Incentive to develop innovative services.
- Feedback and info via web applications.
- Consumption adjustable to fluctuating consumption.
- Metrics of consumers' behaviour: peak response, time to peak response, energy delivered, ramping, how response changes w.r.t. to external conditions.





Clean Energy Transition: Challenges for Energy Regulation

- ☐ Adaptive, open to innovation.
- ☐ Reliable and predictable, avoiding abrupt changes.
- ☐ Independent, reflecting technical capability and accountability.
- □ "3D" Transition: At least cost for consumers.
- ✓ Huge costs involved in connectivity and smart networks.
- √ 177 bil €/ year up to 2030.
- ✓ For a smooth impact on consumers (prosumers):
- ✓ Competition, demand-response, storage.
- ✓ Revised grid tariffs, synergies across sectors.
- "The art of progress is to preserve order amid change and change amid order."
 Alfred North Whitehead



Electricity Markets: Challenges at EU Level

- ☐ RES suppress wholesale prices and displace conventional plants, while requiring flexibility. ☐ Coal and Nuclear phase-out plans. More than 20 GW of gas plants have mothballed. ☐ Capacity mechanisms: More harmonized, auctions, emissions limit -> Uncertainty. ☐ Storage and Demand Response: Despite progress, business case + barriers. ☐ More ambitious environmental targets for 2030.
- Transition to feed-in-premium + RES auctions: to alleviate distorting impacts.
- More than 1 trillion € investments are required in infrastructure and capacity.
- ☐ Higher overall costs, often distributed across stagnating demand. In electricity bills, 50% reflects non-contestable charges. Network tariffs to be revisited.

Do markets provide the right signals for investments?

EU Decarbonization Strategy Road-map across Sectors

