



Developing a material Renewables Portfolio in the context of Energy Transition

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Material Footprint in Renewables Creates Significant Value for the Group

Financial value

Competitive returns on an equity basis with additional benefit potential (e.g. green certificates)



Strategic hedge

Hedging of both short-term (CO₂ prices) and long-term (fossil fuel decline) risks

Climate Change Mitigation

Material Contribution to National as well as Group emission reduction Targets

Diversification

Energy mix differentiation and reduction of portfolio risk with increased earnings stability due to low price and volume risk

Synergies with core business

Linkage with core operations and opportunities to further integrate and reduce CO_2 emissions



RES Development Strategy

Establishing a significant portfolio

Targets for installed capacity:

300 MW by 2021
600 MW by 2025





RES Development Strategy Achievement through:





PV project in Kozani: a flagship Energy Transition project







energy, enough to supply 75,000 households

320,000-ton annual CO₂ emission reduction benefit, equivalent of 1.1mil. acres of forest



PV project in Kozani: A case study in JUST TRANSITION

Just Transition Key Principles

1. Emphasize creation of local employment opportunities

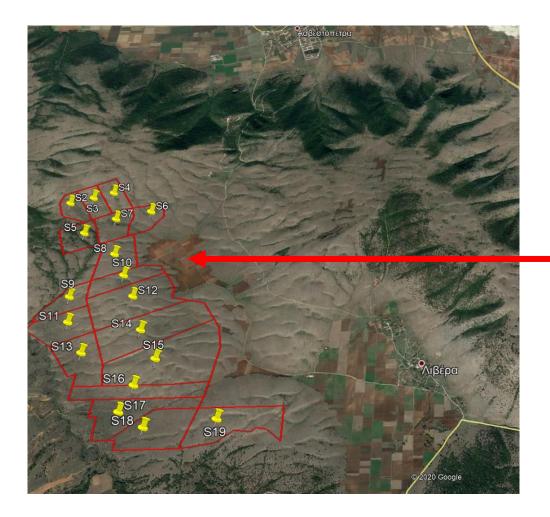
- 2. Leverage competitive advantages of affected regions
- 3. Secure prompt transition by seeking quick wins
- 4. Promote development through social and environmental sustainability
- 5. Include state-of-the art technology and innovation

Kozani Project Scorecard

- ✓ Maximization of local employment and content
- Skilled personnel and contractors, available power infrastructure, idle land
- ✓ First major Just Transition project in Western Macedonia to enter implementation phase
- Large-scale, zero-emission electricity production;
 Environmental & Social Action Plan mitigating any negative impact
- ✓ Bifacial panels, smart monitoring/control systems



PV project in Kozani: Location







PV project in Kozani: Status Update

- Secured debt financing: €100 mil. at a cost of 2.4% p.a.
- Strong support of EBRD, taking up 75% of the issue
- *Key equipment and materials orders placed*





PV project in Kozani: Under Construction

- Construction started in November
- Operational by the first quarter of 2022





