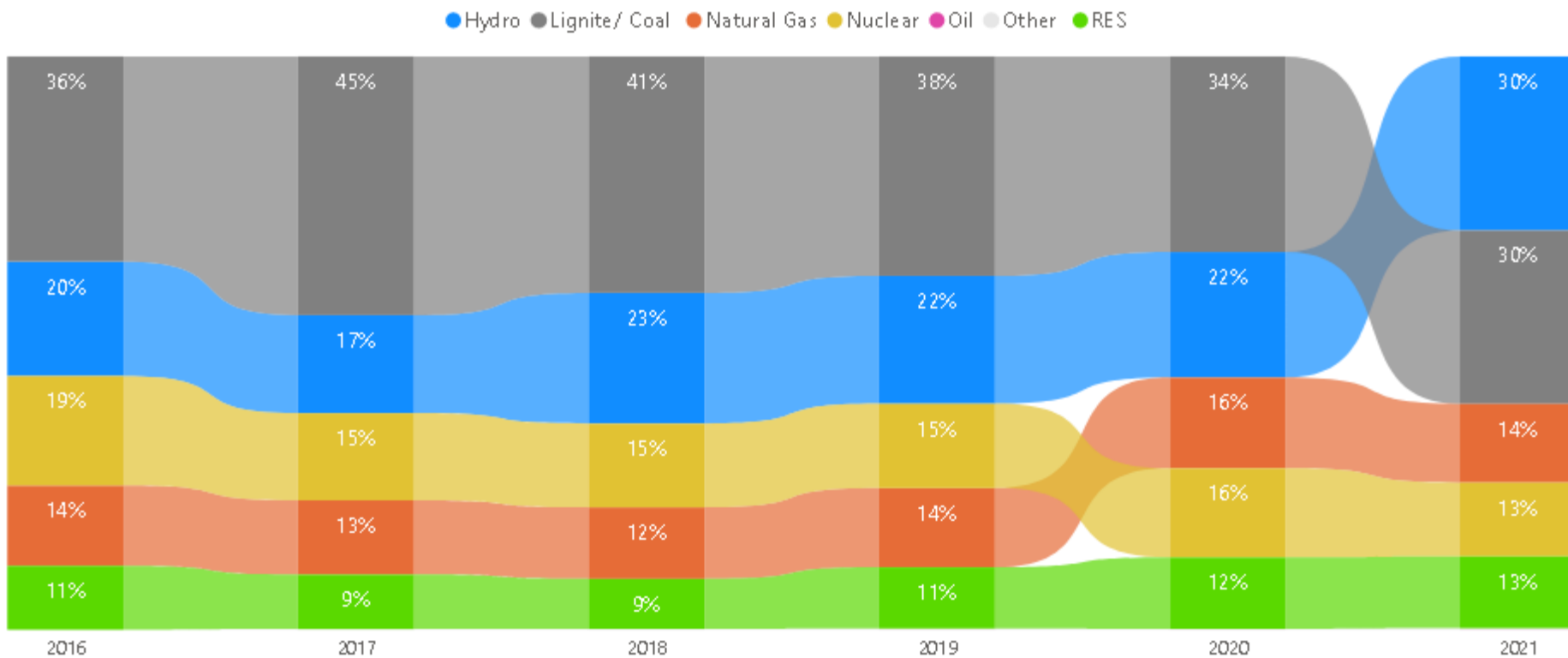




Gas Trading Outlook in SE Europe

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A Power Producer's View

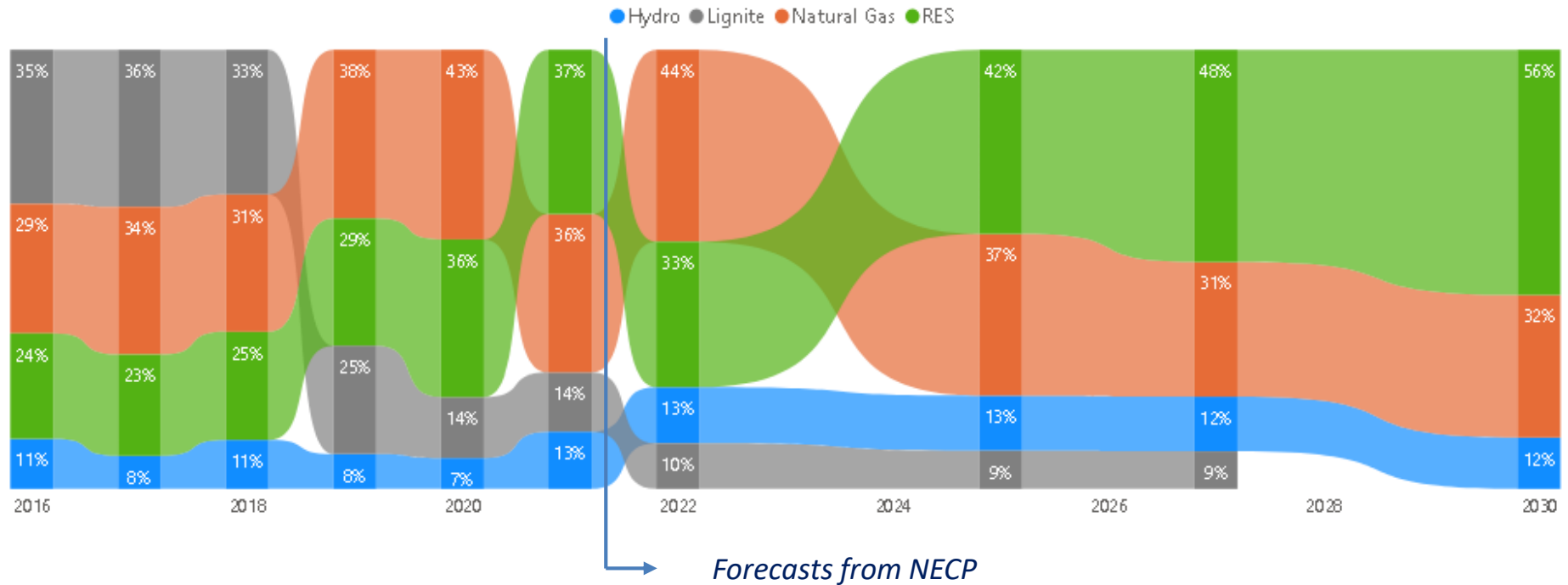


ENTSO-e Transparency Platform

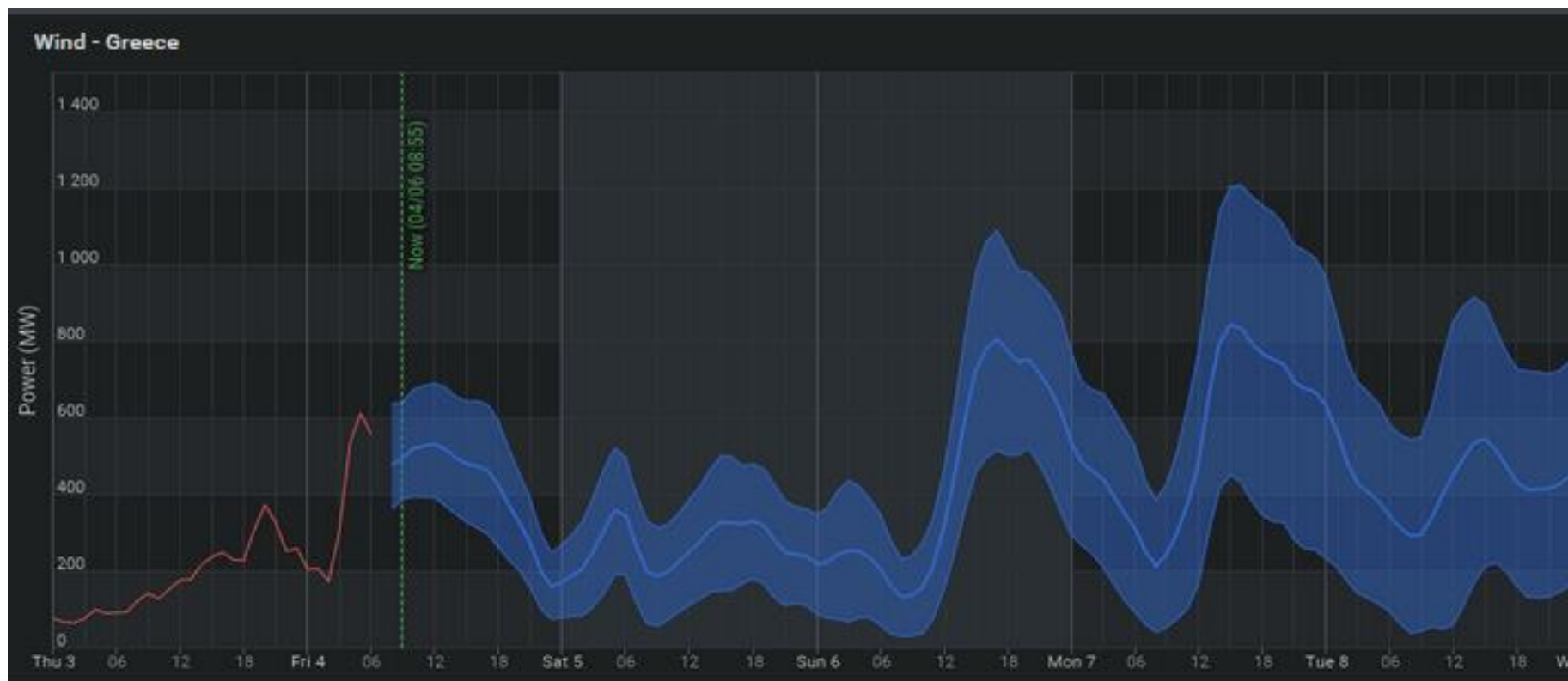
RES participation in the mix is slowly increasing

Coal and lignite still play a key role

There is room for further increase of gas-to-power production

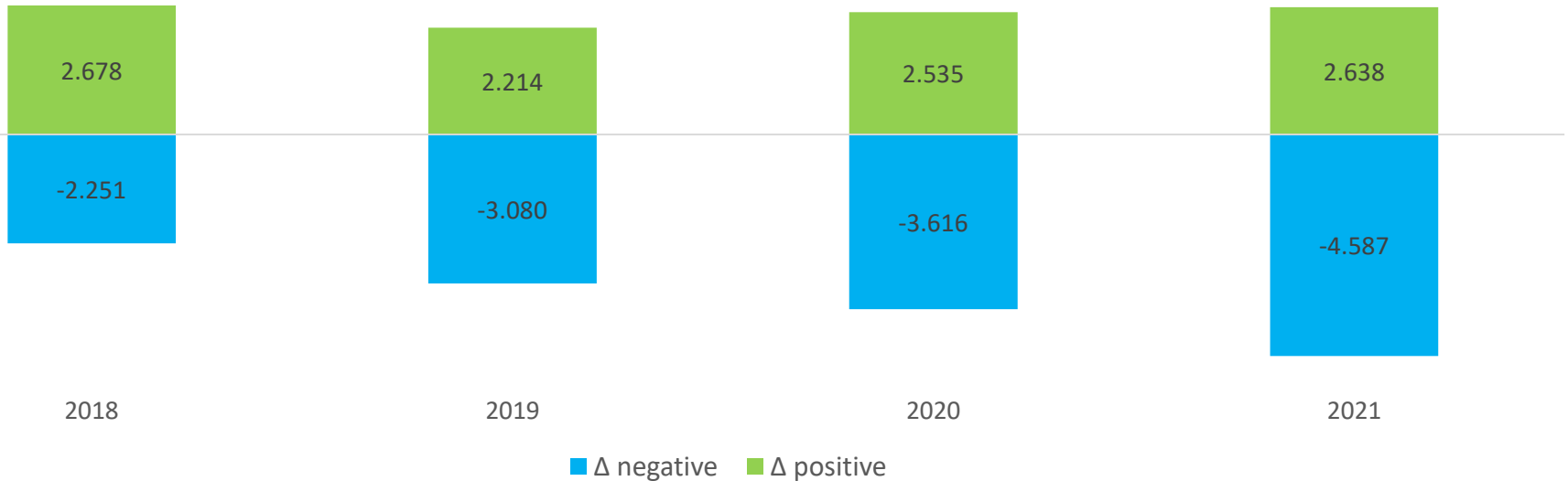


The electricity sector is undergoing a radical transformation. Natural Gas establishes its role as a flexible and reliable fuel



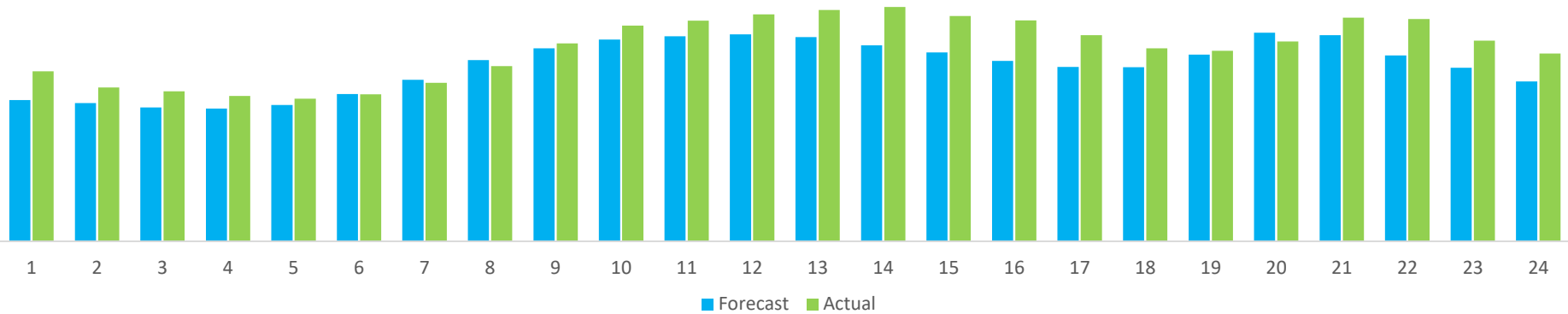
- Market conditions in the Power Market change constantly
- Power Producers need to manage and adjust their portfolio:
  - Long and Medium term
  - Spot

Average Daily deviations between DS/ISP1 and Actual NG Generation (MWhe)



Increasing RES participation in the mix increases the needs for intraday flexibility from NG Units

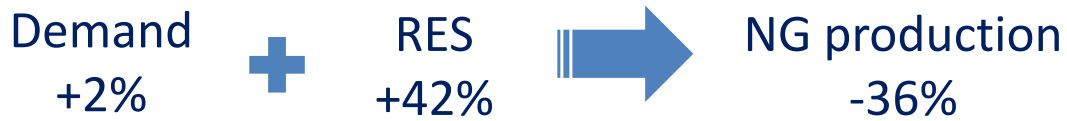
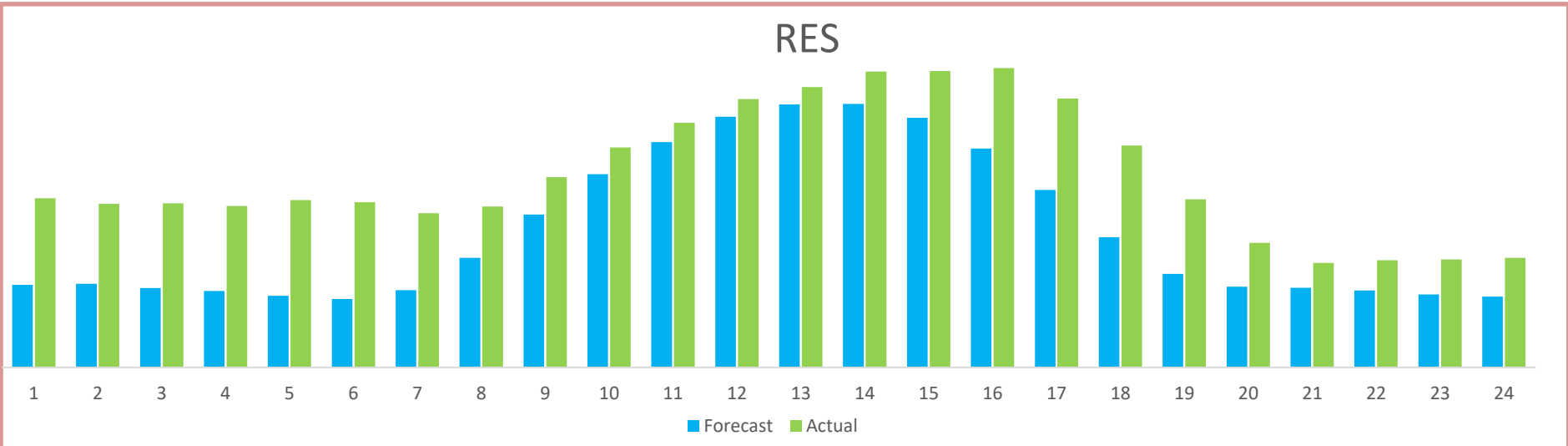
Power Demand



+36.000MWh  
from  
Revithousa

+20.000MWh  
sold at  
DESFA's  
balancing  
platform

-1.500MWh  
export to BG

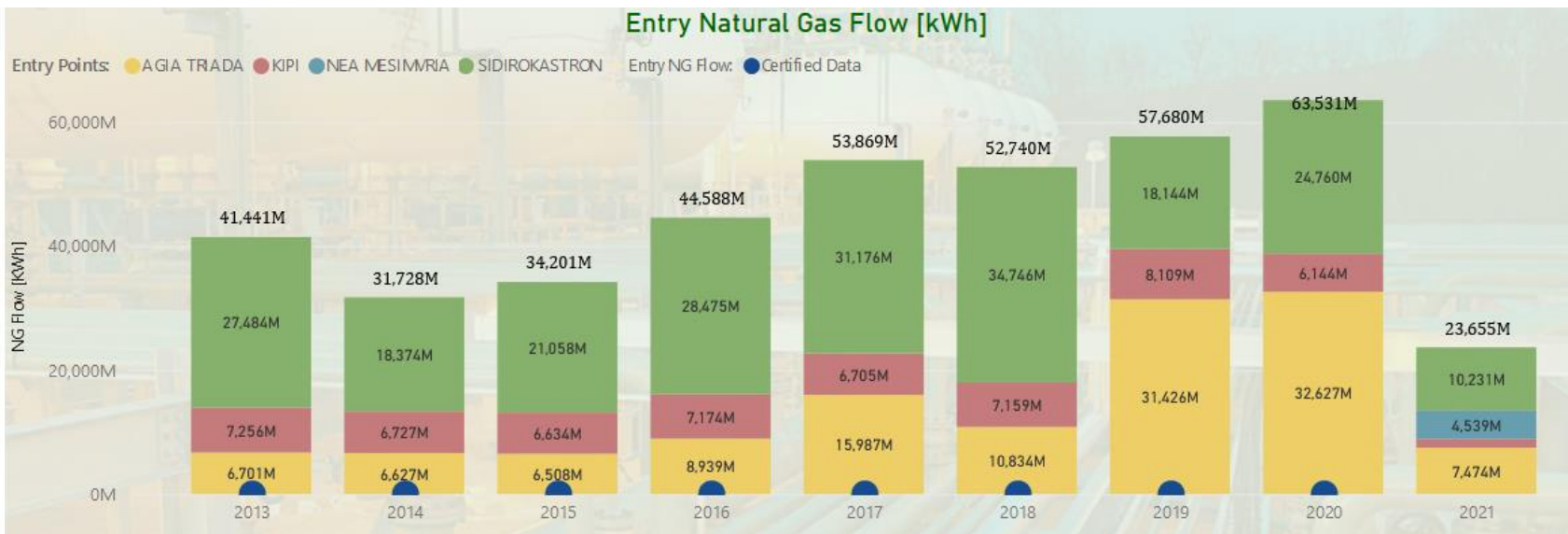


-12.500MWh  
from  
Revithousa

24.000MWh  
bought at  
DESFA's  
balancing  
platform

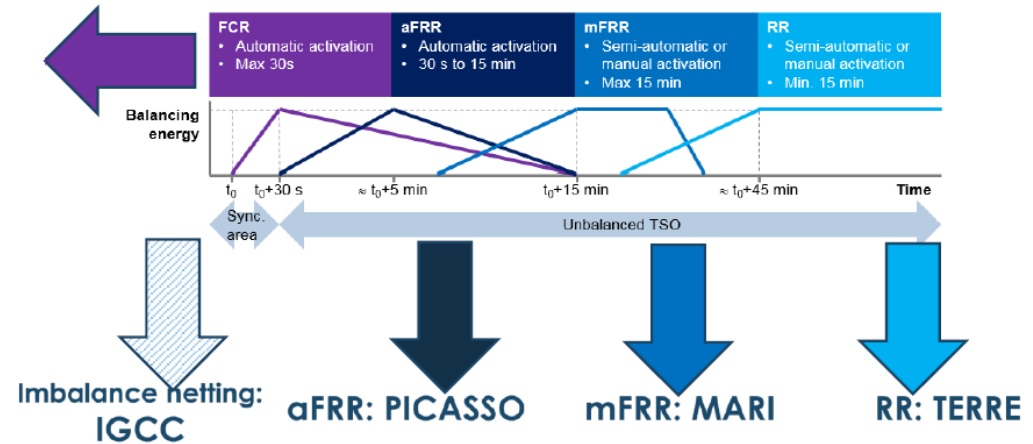
+18.800MWh  
export to BG

1. Greek NG Trading Platform not operational. Participants mainly rely on bilateral contracts.
2. New sources of Natural Gas (LNG,TAP),new gas infrastructure
3. Main provider of intraday flexibility in Greece is Revithousa
4. Lack of gas storage in Greece
5. Barriers in cross border trading/balancing
6. Different scheduling timelines between power and ng





## SDAC parties/countries involved and their status



- NG markets not in tandem with Electricity Target model markets advancements in the SEE
- Increasing liquidity in Power Derivatives Markets



To efficiently manage their portfolio Power Producers need:

- Diversification of their portfolio
- Strong collaboration between Gas and Power Dpts
- IT Tools for data analysis, forecasts and operations

Thank you for your attention

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