East Med gas Export options

El-IENE conference, London 7 October 2019

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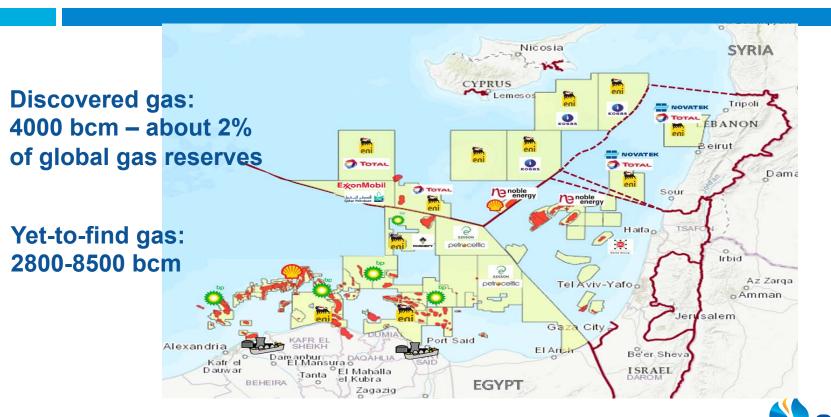
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Overview

- The main export options for East Med gas to global markets are:
- Pipelines
- Land-based LNG
- FLNG
- There are also regional options, to countries around the East Med
- But challenging global energy markets and prices make
 East Med gas exports difficult

East Med exploration blocks



E-C Natural Hydrocarbons Company Ltd

Global energy markets

- The world has an abundance of fossil fuels and with the relentless penetration of renewables the competition to secure markets is intense
- The EU has strengthened its climate targets to 2030 promoting renewable sources and affecting fossil fuels
- Renewables make more than 26% of global electricity and are growing
- Demand for fossil fuels expected to peak around 2030 expensive gas could accelerate penetration of renewable energy sources and lead to a faster transition
- These are leading to low gas prices and tough competition
 - Global markets driven by commercial factors, low risk, quick returns

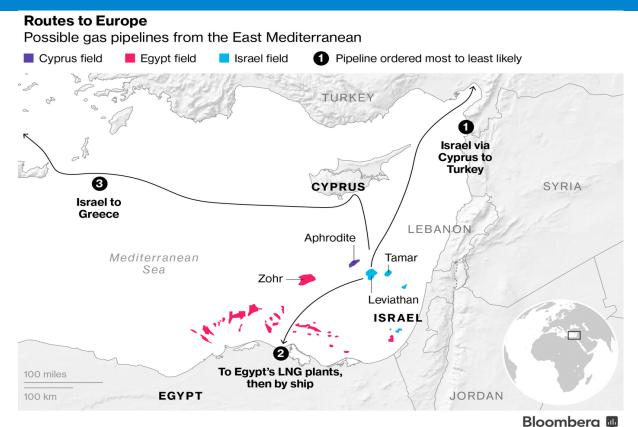
Challenging global oil&gas markets

- □ Oil prices have found a new range with Brent at \$60-\$65/b
- Gas prices are low, forecast to converge to an average of \$7-\$7.50/
 mmbtu in southeast Asia and \$6-\$6.50/mmbtu in Europe by mid-2020s
- These prices are likely to remain in the longer term they pose major challenges to East Med gas exports
- East Med gas expensive to produce and with limited infrastructure in place, taking it to markets is costly
- There is also a need to reduce regional geopolitical risks
- LNG projects require multi-billion dollar investments, the returns of which require decades to realise

Energy transition

- Rise of renewables and shift to clean energy are progressing rapidly.
 Approaching 2030 challenges to fossil fuels use are multiplying
- EU new climate targets are demanding. By 2030, 32% of primary energy from renewables. Energy efficiency to reach 32.5%. Carbon emissions reduction to reach 40% compared to 1990 levels to be raised to 50%+.
 EU to become carbon-neutral by 2050 European Green Deal
- Will have dramatic impact on the use of fossil fuels as we approach
 2030 and after already leading to a glut of resources and low prices
- In the US, if the Democrats win the presidential elections they are proposing drastic changes – US Green Deal - that could shake the energy industry worldwide.

East Med gas export options





Egypt's gas surplus

- Egypt became self-sufficient in October plethora of small discoveries
 now producing 75 bcm/yr and growing
- As part of IMF loan it is eliminating subsidies down from \$22bn in 2010 to \$3.2bn now - and to zero by 2020
- Higher fuel/energy prices leading to more efficient use of energy
- So far in 2019 electricity consumption declined close to 4%, generating supply surplus – mothballing new power plants
- Increase in primary energy consumption was 2.1% in 2018, in comparison to 3.2% in previous 10 years still declining
- □ Increase in gas consumption halved in 2018 compared to 2017 still slowing down

Egypt's LNG exports

- Success of Egypt's energy reforms bringing increase in energy consumption under control – freeing gas for export
- Zohr production capacity about to hit 33 bcm/yr. But ENI has just announced it will reduce output from Zohr to avoid a supply glut
- Idku operating at 90% capacity with gas mostly from the Simian and offshore Saphire gas-fields – not from the gas grid
- Petroleum Minister says Idku and Damietta to be fully utilised next year
- Idku manager said it is technically possible to add a third train, but no decision has been taken and it is some time away
- Negotiations to export Aphrodite gas to Idku for liquefaction and export
 - intergovernmental agreement in place challenging

Cyprus – LNG export prospects

- ExxonMobil interested in reviving the idea of LNG exports from Vasilikos – but needs more gas and conducive global markets
- New drilling round planned in 2020/2021 7 to 9 wells appraisal of Aphrodite, Calypso and Glafkos
- Seismic data show promising discovery potential in ExxonMobil's block 10 and adjacent blocks 6, 7, 8, 9 and 11
- Drilling success by ExxonMobil's in block 10 can transform Cyprus' fortunes provided discoveries >15tcf and markets are favourable
- Could accommodate Israeli gas but price may be a problem
- But Turkey disputes pose a challenge



LNG plant at Vasilikos



3 trains – 5 million tonnes each

Timing: late 2020s



East Med gas pipeline

- A few words about the (in)famous East Med gas pipeline
- Considered a strategic project for exporting East Med gas to Europe to wean it from Russian gas
- Supported politically by Israel, Cyprus, Greece, EU and US
- But it is too expensive it will cost \$8+ billion to construct
- To become commercially viable, gas prices in Europe will need to exceed \$8/mmbtu – this is highly unlikely

Political support is not enough to make this viable



Israel-Turkey gas pipeline

- A thaw in the relationship in 2015/2016 revived the idea of a gas pipeline from Israel to Turkey
- □ About 500km long, costing \$2bn − could be viable
- Has to pass through Cyprus EEZ needs solution of Cyprus problem
- But relationship between Netaniahu-Erdogan deteriorated badly after the June 2016 Mavi Marmara incident, recovered in 2018, but now in disrepair
- When the two go, the pipeline may come back



Cyprus-Turkey gas pipeline

- Without the Cyprus problem in the way, this could have been an option
- □ About 500km long, costing \$2bn − 10 bcm/yr could be viable
- Turkey looking to diversify gas supplies
- Long-term contracts for 75% of Turkey's gas imports come up for renewal between 2021-2025 – offer an opportunity
- Interestingly, Turkey's foreign minister Cavutoglu said in June: in the East Med "we will learn to share" the gas and then there will be no problem
- A chance that Cyprus problem negotiations may restart



FLNG

- If other export options do not materialise, FLNG may be the last option
 left depending on gas prices
- Ideal for Leviathan, Aphrodite, Calypso, Glafkos
- Noble considered this as one of the options for Leviathan
- FLNG previously considered in 2014 by Woodside for Leviathan and in 2013 by Gazprom for Tamar – lost in the process of gas regulation and policy reviews



Implications for East Med gas exports

- Apart from Egypt's LNG exports, East Med aspirations to export gas to Europe and global markets are facings the headwinds of low prices and climate change
- Monetising East Med gas is not in our hands, but to global markets but we can easily mess it up
- Exports need to be expedited as time passes, the likelihood that it may not be possible to export this gas to global markets is increasing
- Even if East Med were to be successful to export some of its gas, given low global gas prices profitability is likely to be low
- Without change, the perception of future riches from East Med gas risks remaining a perception