

Content

- I. LNG as Marine Fuel
- II. Poseidon Med II Project
- III. Benefits & Perspective

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International regulation on the emissions control



...in ECA have used fuel oil with a sulphur content of no more than 0.10% since 1 January 2015.

...outside ECAs, the current limit for sulphur content of fuel oil is 3.50%, falling to 0.50% m/m on after 1 January 2020





Why LNG?



Safe and proven technology; safe usage, storage & transportation



Cost-effective fuel available today-Viable and sustainable solution



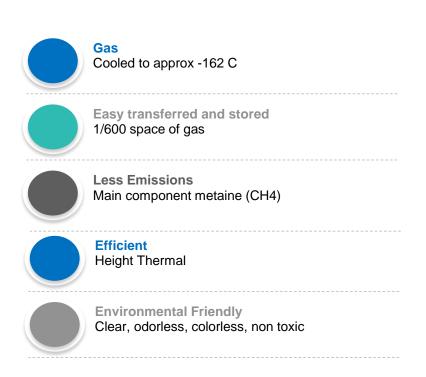
Environmentally friendly: lower CO₂, NO_x, SO_x and PM emissions

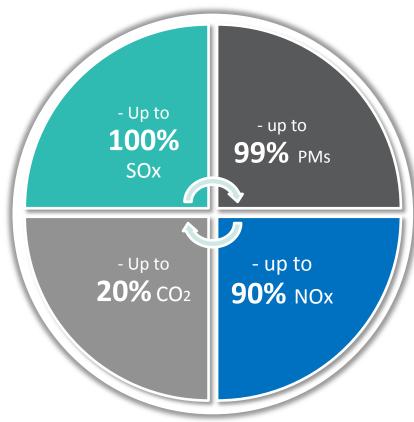


Economies of scale and synergies with power and energy markets



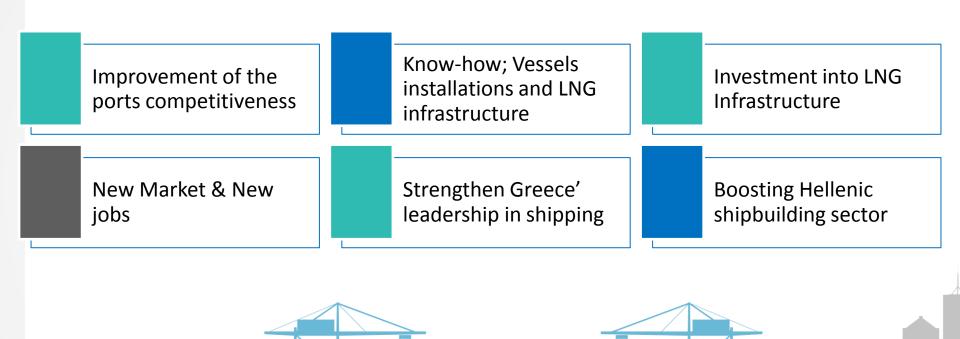
Liquefied Natural Gas: General Properties







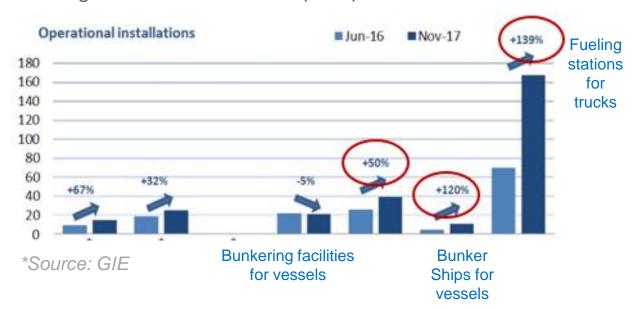








- 75% of operational SSLNG infrastructure were in countries with large scale regasification terminals (Western Europe).
- LNG fuelling stations for trucks; both the number of operational stations as well as the number of under construction and planned stations have more than doubled to 167 and 71 respectively.
- Sea and river SSLNG infrastructure projects has also grown, moving from 31 to 50 over 2016-2017 (+62%), while the pipeline of new under construction or planned projects showed a slight decline from 37 to 31 (-16%).







LNG fuelled Vessels

There are currently 221 confirmed LNG ship fuel projects



Source: DNV-GL, May 2017

Excluding LNG carriers & inland waterway vessels

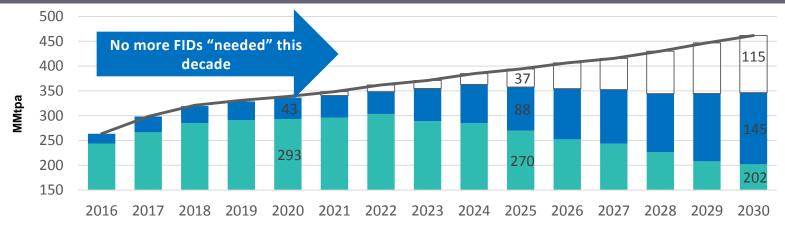
106 LNG fuelled ships in operation worldwide today

115 confirmed LNG fuelled newbuilds in 2024



Supply – Demand Balance

Contracted supply and viable un-contracted supply versus global LNG demand



- Opportunity gap for all un-sanctioned projects
- Total un-contracted LNG flows from existing and under construction projects
- Contracted supply from existing and under construction projects
- Global LNG demand

Note: MMtpa = Million metric tons per annum of LNG. Does not include market-driven underutilization from global projects © 2016 IHS

Buyer's market

Reduced capacity utilisation 80%-90% vs. 88% in the period of 2000-2016



CMA CGM to Power Its 22,000 TEU Giants with LNG



MOL orders LNG-fueled tugboat

French shipping major CMA CGM Grouphas unveiled the decision to equip its nine future ships of 22,000 TEUs with engines using liquefied natural gas.

"We have ma World News

China Boasts a Gas-Fuelled Fleet of 275 as Bullish Outlook for LNG Bunkering Continues

2018's bullish outlook for liquefied natural gas (LNG) bunkering continues this week courtesy of several recent reports highlighting increased

Among those was a report by Interfax quoting Ji Yongbo, a researcher at the China Waterborne Transport Institute, who last week spoke at

first tugboat with engines running on 1 h engines will be manufactured by Yan.

environment

Japan's Mitsui O.S ordered a liquefie

fueled tugboat at

According to the MOL of the vessel is set to

expected to be compl

The launching of the

Dockyard.

In the Press

MSC and Moby order LNG-ready ro-pax newbuild vessels from GSI



MSC and Moby have ordered four LNG-ready ro-pax ferry/cruise vessels, plus options for up four for more, from GSI Shipyard in China

The four newbuilds will have 3,765 m of linear capacity and be able to accommodate 2,500 passengers. Two of the vessels are

World's first LNG-fuelled bulk carried delivered.

Rotterdam: Less fuel oil and more LNG bunkered in 2017

in Port News 0 20/02/2018



In 2017, the sale of bunker oil - fuel for shipping - in the Rotter bunker port diminished from 10.1 million m3 to 9.9 million m3. I bunkers contain fuel oil, in 2017, 8.3 million m3. The throughput bunkered liquefied natural gas (LNG) - liquefied natural gas from less than 100 tonnes to 1500 tonnes.

EMSA - New guidance on the use of LNG as a ship fuel



Carnival Orders Third LNG-Fuelled Ship for Its **AIDA Brand**



Image Courtesy: Carnival Corp

Carnival Corporation & plc has signed a shipbuilding contract for a third nextgeneration cruise ship for its Germanybased AIDA Cruises brand.

Scheduled for delivery in 2023, the new 180,000ton ship, being built by German shipbuilder Mey Werft GmbH at its shipyard in Papenburg, will feature Carnival's "green cruising" design. The sh will also be fully powered at sea and in port by liquefied natural gas (LNG).

TOTE Completes First Phase of Vessel Conversion to LNG-**Fuelled Propulsion**

Tuesday February 27, 2018

TOTE Maritime Alaska (TOTE) says it has completed the first of four conversion periods for its Orca class vessels, which will enable the ships to use liquefied natural gas (LNG) as fuel.

The company explains LNG tanks and critical engine updates necessary to utilise LNG as a fuel were completed during the initial phase of the planned four year process.

TOTE Maritime's vessel North Star arrived in Anchorage on Sunday after completing its first voyage with two LNG tanks fitted behind the



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with two LNG tanks behind the ship's bridge Image Credit: TOTE



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Poseidon Med II

Poseidon Med II is a key European project aiming to take all the necessary steps towards adoption of LNG as marine fuel in the Eastern Mediterranean Sea, while making Greece an international marine bunkering and distribution hub for LNG in South Eastern Europe.



Duration: Jun.2015 — **Dec.2020**



Budget: ~€53M



Partners: 26



Coordinator: DEPA



Technical Coordinator: DESFA



Co-financed: 50% by EU - CEF



Poseidon Med II

3 Countries

Greece Italy Cyprus

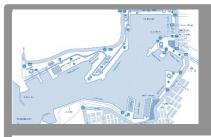
6 Ports

Piraeus
Patra
Heraklion
Igoumenitsa
Limassol
Venice





Activities



O1
Studies for Ports

O2Designs of Vessels



Infrastructure at Revithoussa LNG terminal - LNG infrastructure at 5 ports -

Synergies

- LNG fuelled vessels (newbuilds & retrofit)
- LNG bunkering and feeder

Adaptation of regulatory framework - Environmental impact assessment - - Financial assessment

- Financial tools for investments

to be best in any point of view.

Regulation [,re authoritative ru principle or con behave.

03
Regulation

04
Financial







Small Scale LNG Infrastructure

LNG Terminal

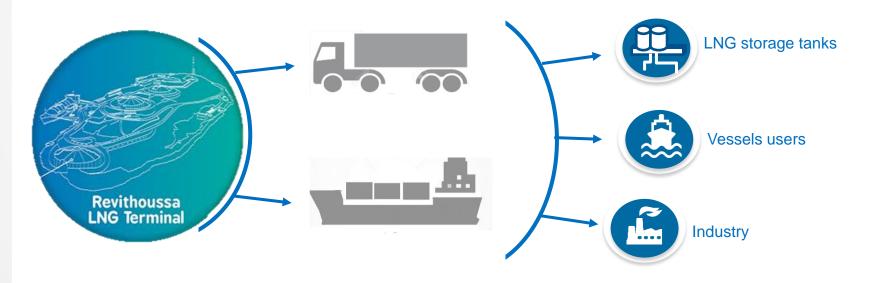
From the LNG Import Terminal (Revithoussa)

Transportation

LNG is being transported with feeder/bunkering vessel or trucks

Consumption

To the consumers, that could be







Partners























































Progress on ports & LNG Terminal Infrastructure























Progress on Vessels Designs



















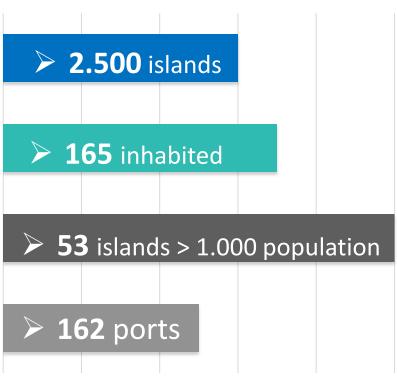


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Greece; Specific needs







SSLNG Infrastructure - Synergies

High density residential areas & large industrial & commercial customers in Western Greece & the Islands without access to Natural Gas









Industry



Power Plan



Sector



Domestic Sector

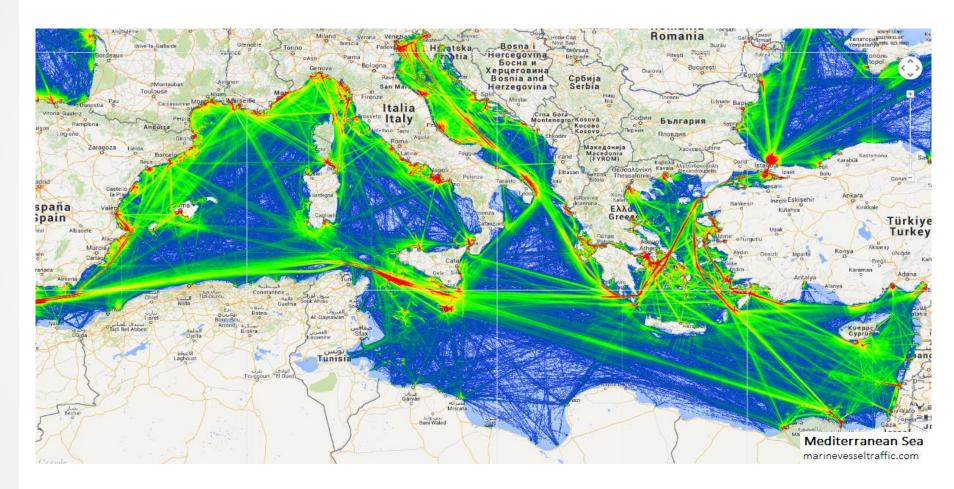


East Mediterranean: Gas Rich Area



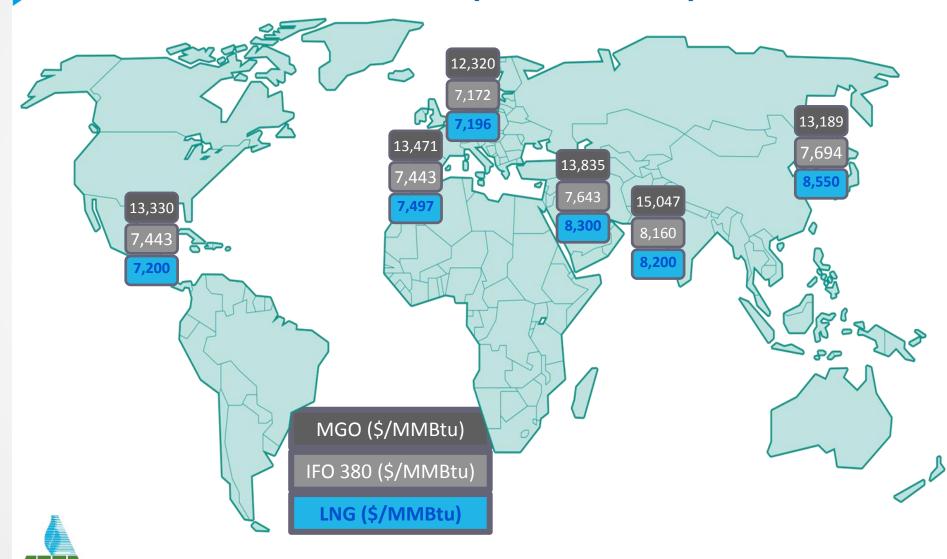


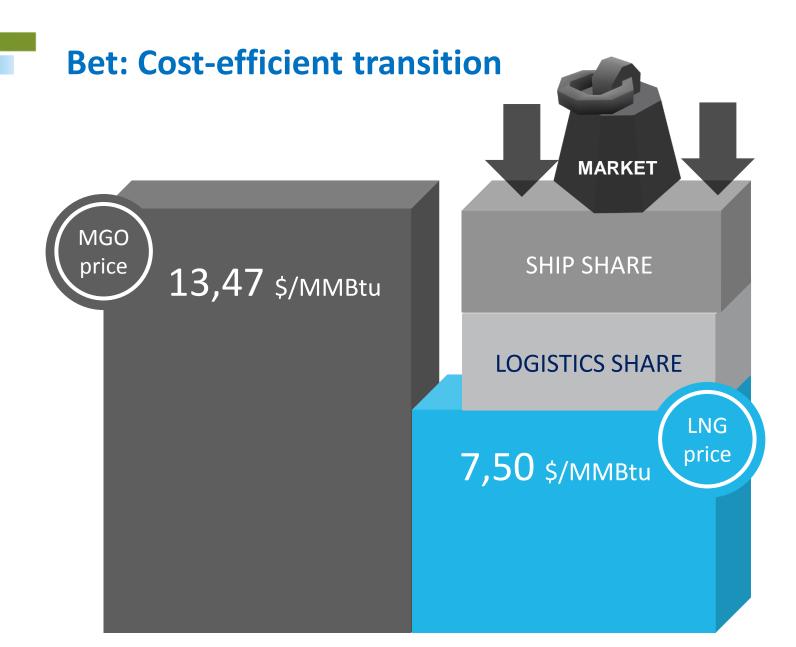
East Mediterranean: Shipping Traffic





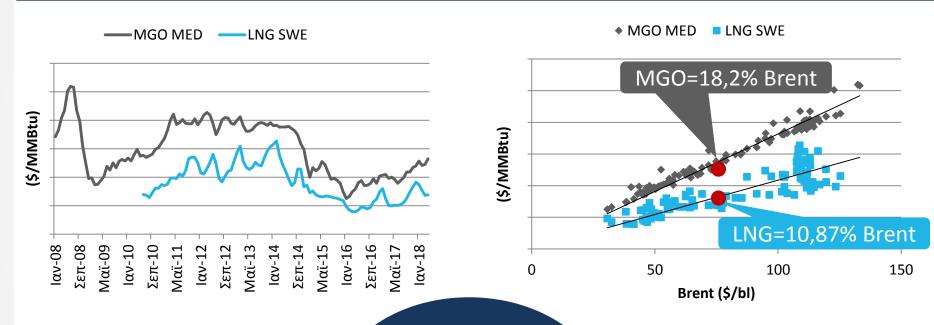
Current Marine Fuel prices vs LNG prices





Long Term Price Comparison

Last Decade





MGO = 18,76 Brent

LNG = 10,45 Brent





