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Romania looking to increase its regional presence, but is it up for it?

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Athens

# Main items

I. Background

II. Good luck in resource endowment

III. Energy sector mismanagement (despite reform progress)

IV. Romania in regional energy market

# Oil

## ROMANIA: OIL PRODUCTION, IMPORT & CONSUMPTION (2010-2013)



Source: ROEC graph based on data from National Statistics Institute, Romanian Department of Energy, 2014

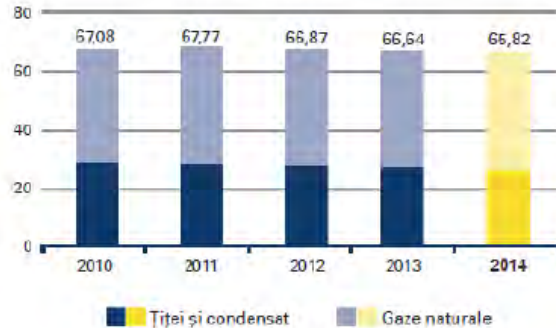
## Romania: oil and gas production areas



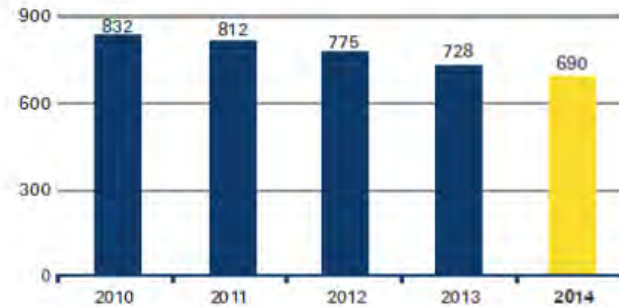
# OMV PETROM

## OMV Petrom Group [Romania + Kazakhstan]

Total production (Crude + natural gas) in Mboe  
(2010-2014)



Proven O&G reserves (Mboe)  
(2010-2014)



Source: Company Annual Report 2014

## OMV Petrom production in 2014

	Crude and condensate		Natural gas		Total
	Mil. tons	Mil bbl	Bcm	Mtoe	
<b>Romania</b>	<b>3.89</b>	<b>27.98</b>	<b>5.29</b>	<b>34.58</b>	<b>62.57</b>
<b>Kazakhstan</b>	0.38	2.96	0.05	0.30	3.25
<b>OMV Petrom Group</b>	<b>4.27</b>	<b>30.94</b>	<b>5.34</b>	<b>34.88</b>	<b>65.82</b>

# Refining

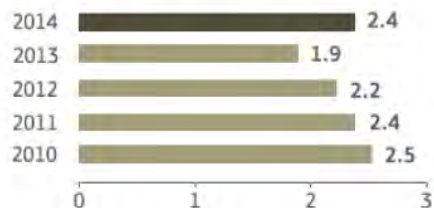
## Refineries:

Refinery	Location	Installed capacity	Operational capacity (2014)	Utilization degree (Q1, 2014)
Petrobrazi	Ploiesti	7.5 Mt/y	4.2 Mt/y	68%
Arpechim	Pitesti	7 Mt/y	-	-
Petrotel Lukoil	Ploiesti	5 Mt/y	2.5 Mt/y	85-90%
Petromidia	Midia	5 Mt/y	5.0 Mt/y	91%
Rafo		5.2 Mt/y	-	-
Darmanesti	Darmanesti	1.15 Mt/y	-	-
Astra	Ploiesti	1 Mt/y	-	-
Vega	Ploiesti	0.8 Mt/y	0.33 Mt/y	98%
SteauaRomana	Campina	0.6 Mt/y	-	-
Petrolsub	Suplacu de Barcau	0.45 Mt/y	-	-

Source: Romanian Department of Energy, Draft Energy Strategy, 2014

### PETROTEL

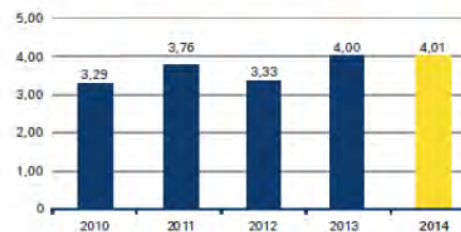
Primary oil refining, mln tonnes



Source: Lukoil Factsheet, 2014

### PETROBRAZI

crude input (Mt/y)



Source: Petrom Report 2014

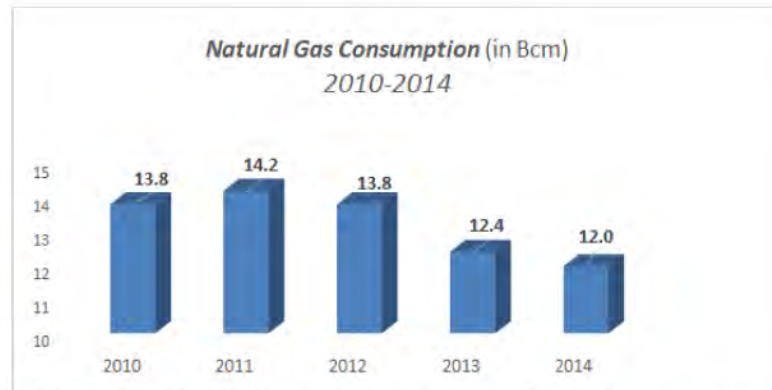
### PETROMIDIA

(Mt in 2014)

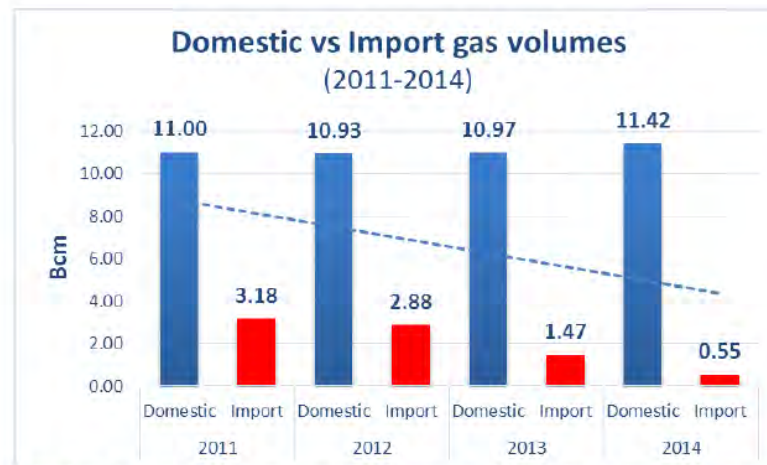
Total processed:	5.053
of which	
Crude	4.426
Other raw material	0.627

Source: Rompetrol Annual Report 2014

# Natural gas



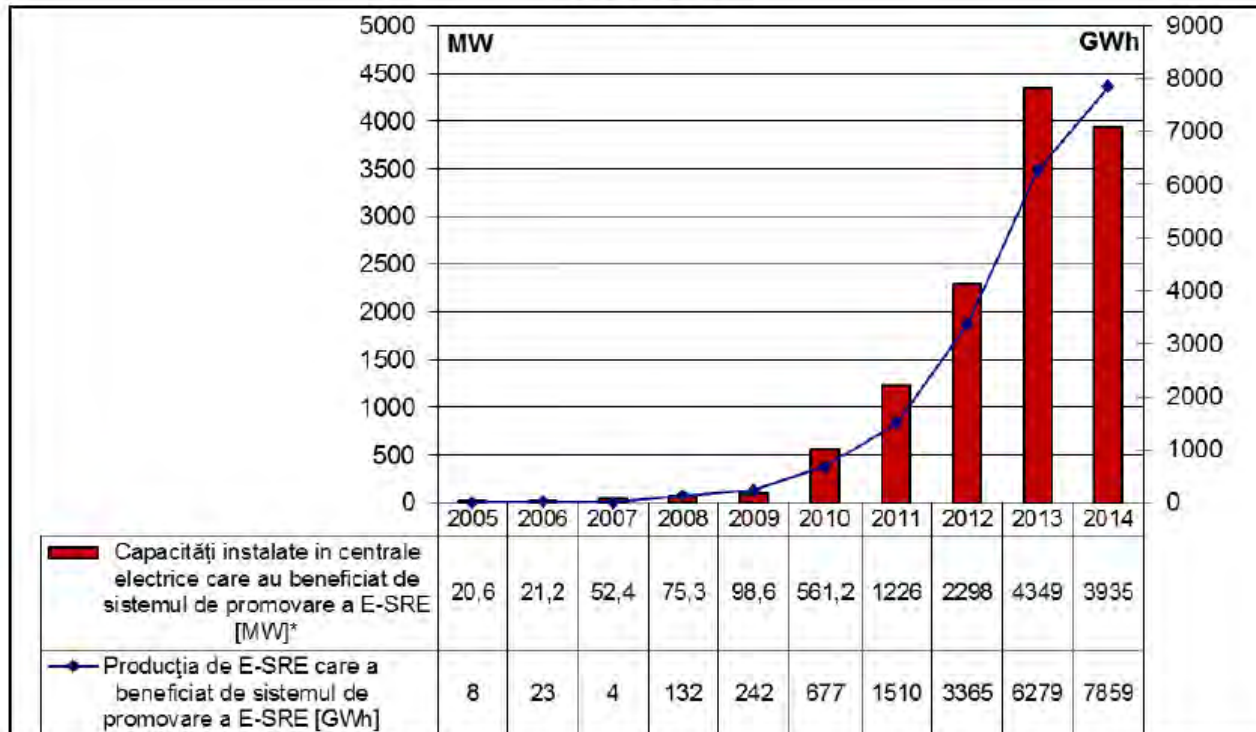
Source: ROEC based on INS data. Note: only domestic gas production + gas imports were taken into consideration. Gas in storage, its variation and industry's own consumption and losses were left out.



Source: ROEC based on INS data. Volumes do not include gas in storage, losses and industry's own consumption

# Renewables

## Development of installed capacities through the RES-E support scheme (2005-2014)



Note: red (left axis) = MW installed; blue line (right axis) = GWh produced by these units

Source: Romania RES Progress Report 2013-2014, p. 37

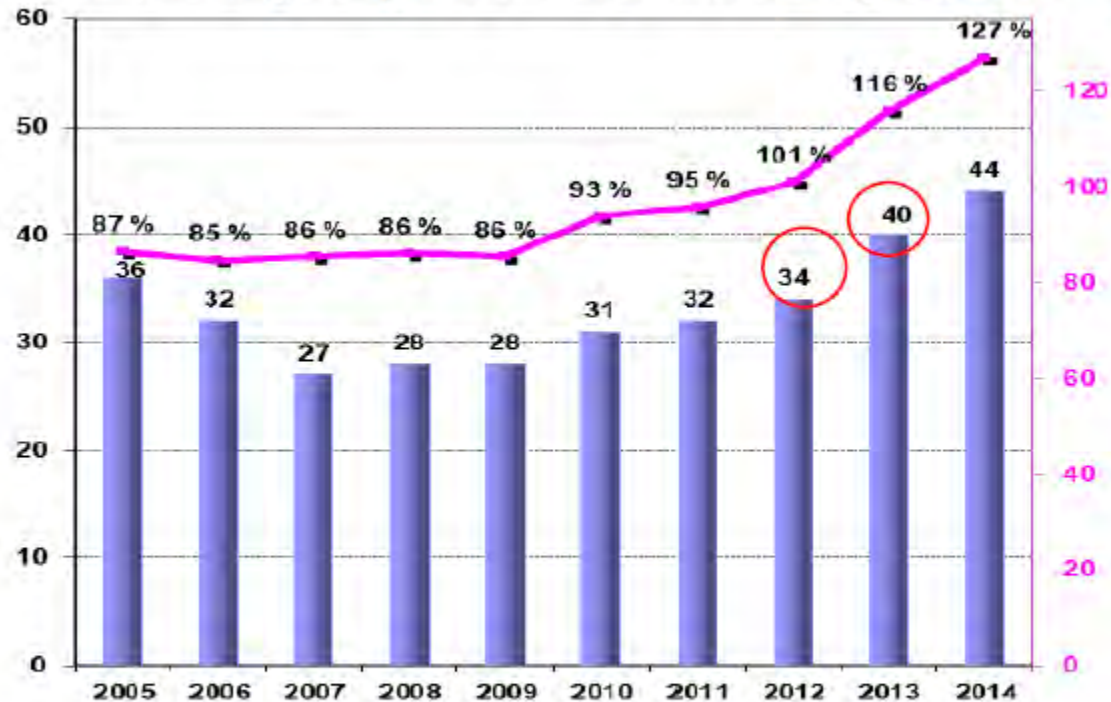
### Number of accredited RES producers by year end

Year	Wind	Hydro	Biomass	PV	Total
2011	42	32	4	4	<b>82</b>
2012	56	47	7	41	<b>151</b>
2013	73	77	14	395	<b>559</b>
2014	73	81	19	456	<b>629</b>

Source: ANRE

# Renewables

## Progress towards achieving compliance with national target for RES-E(2005-2014)



Source: Romania RES Progress Report 2013-2014, p. 47

NOTE: left axis = % share of RES-E in final gross electricity consumption;  
right axis = degree of compliance with national target of %share electricity from RES



# Domestically: huge personnel issue

- Appointment of inexperienced people to top energy decision-making roles;
- Excessive use of short-term mandates (2017);
- management deterioration;
- Worrisome: governmental sector has become a magnet for low skilled people → serious consequences for **Ro's** ability to design and implement policy

# Low internationalization of Romanian companies

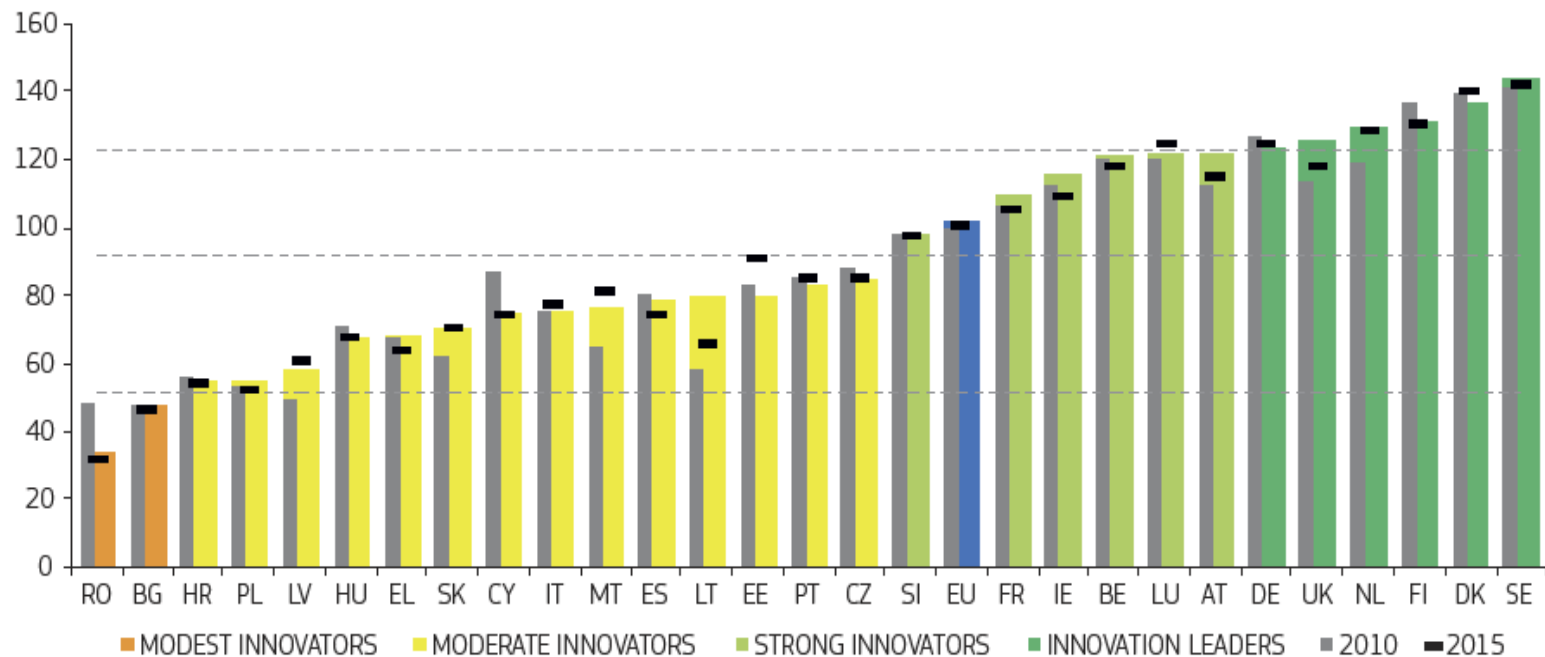
- weak presence outside Romania
- Romania focused
- low motivation to go beyond own borders for business development (exceptions: Romgaz (PL), Transgaz (recent bid in GR))
- But how adequate/realistic are the regional development strategies if domestic backlogs in investment (Transgaz)?

# Domestically: decapitalization issue

- SOEs forced to distribute dividends, left w/o cash for investment plans;
- Companies will have to borrow for investment projects;
- Transelectrica already affected  
(system issues → non-execution of investment and O&M plans → brownouts/blackouts (this fall))
- **Romania's** desire to take on a more active regional role: +
- BUT mismanagement + bad personnel policy by current government = slower regional integration process & main obstacle going forward

# Romania - perfect example of country affected by the resource curse

Figure 4: Performance of EU Member States' innovation systems



Source: European Innovation Scoreboard 2017



Thank you.

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# Transelectrica's interest: smart grid & storage

- RE-SERVE - Renewables in a Stable Electric Grid (Transelectrica and Politehnica Bucharest). The project, lead by Germany, aims to “**stabilize** energy systems with up to 100% RES to generate “**RESERVEs**” so that society can relax in the knowledge that it has a stable and sustainable energy **supply**” and features research into new energy system concepts. Romania is one of the two trial sites (focus on lab based frequency control for a 100% RES scenario);
- CROSSBOW (together with Transelectrica) will research cross-border management of RES and storage. Project just started (November 2017) and will run until October 2021.
- However: lack of proper understanding of what R&D is. (Ex: Transelectrica 2016 annual report lists under R&D activities - realization of market /commercial/policy analysis, technical performance optimization, or support services) → mislabeling as “**R&D**” activities that are not.