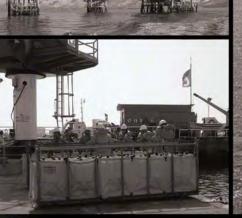
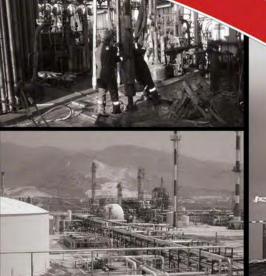


### Latest developments and Investment opportunities in the Greek E&P sector KABAAA OIL A.E.

Dimitris Gontikas, Vice-Chairman & CEO





IENE 9<sup>th</sup> SEED The Quest for a new Energy Balance Thessaloniki, June 29<sup>th</sup> & 30<sup>th</sup>, 2016

## The effect of the oil price





# Brexit impact on oil price?



Markets | Wed Jun 29, 2016 10:10am EDT

# Oil edges up further as Brexit shock fades; U.S. drawdown seen

NEW YORK | BY BARANI KRISHNAN





Related HOUSING MARKET Oil prices steady after Brexit vote, but refined products glut looms

LONDON | BY AHMAD GHADDAR

Markets | Fri Jun 24, 2016 5:05am EDT

Oil prices dive as Britain votes to leave EU

LONDON | BY AHMAD GHADDAR



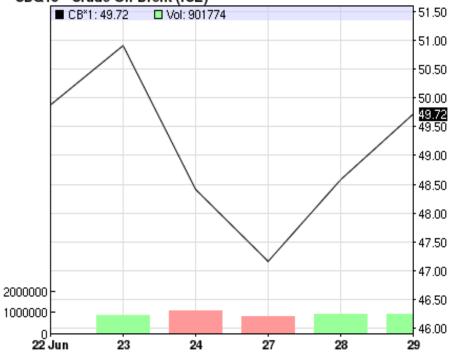
Home > Markets > Commodities + Crude Oil Brent

### **Crude Oil Brent**

#### Latest Price & Chart for Crude Oil Brent

End of day Commodity Futures Price Quotes for Crude Oil Brent

#### CBQ16 - Crude Oil Brent (ICE)





## Agenda

- 1. Energean at a glance
- 2. Update on Energean's Drilling campaign
  - Prinos
  - Epsilon development
- 3. Energean's exploration plan in Western Greece
- 4. International expansion
- 5. Challenges for the Greek E&P investor
- 6. Conclusions



## Energean at a glance

- Private E&P company with focus in the Med and N. Africa
- The Only Oil & Gas producer in Greece over 4,000bbls/day current
- BP offtake agreement 6 year term
- 30 mmbbls 2P Reserves
- 28mmbbls 2C Resources with significant upside through EOR/IOR prospectivity
- New 3D in Prinos in 2015 additional to 2 surveys in 1993 & 1997
- USD200 mm low risk ongoing investment plan to increase production to 10,000bbls per day – 15 wells- 2 already drilled
- Exploration upside in Western Greece, Egypt and Montenegro
- Experienced Management Team with International Oil Industry track record
- Low cost producer with stable cashflow from existing production at low breakeven
- Unparalleled HSE track record with 35 year offshore production history in environmentally sensitive areas in the Mediterranean







## Strong external financing





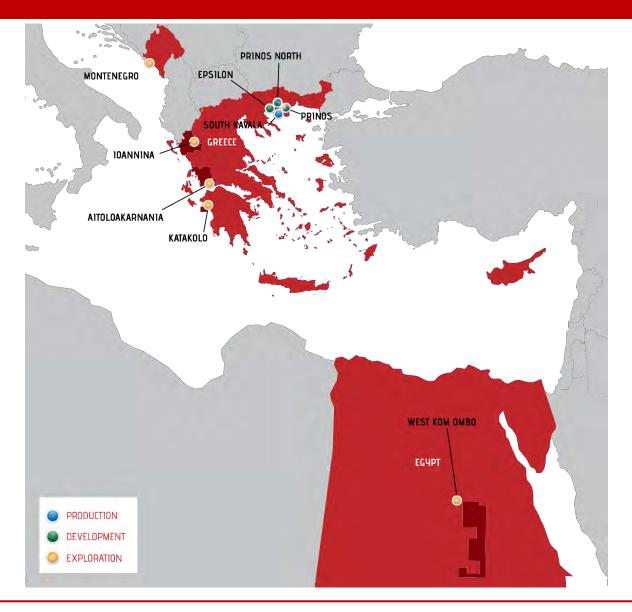
US fund with over USD20bn under management

May 2016

The first non-financial project supported by EBRD in Greece.



## Energean in the region

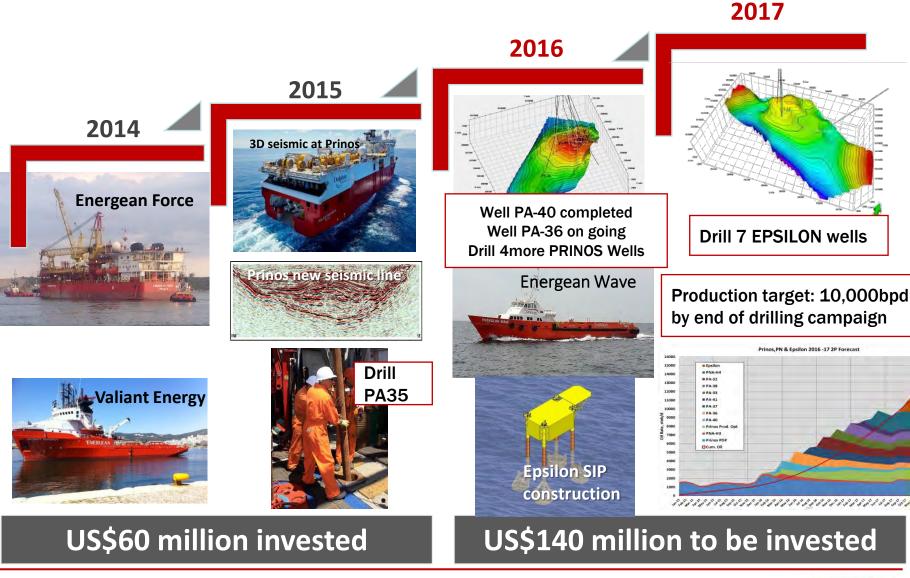




### Energean active licenses in Greece

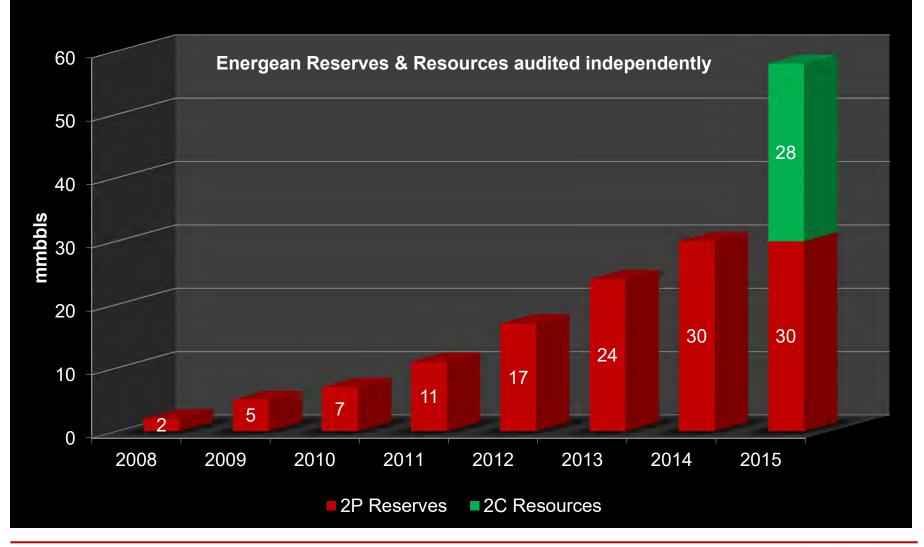


## Prinos USD200 million investment plan - Update



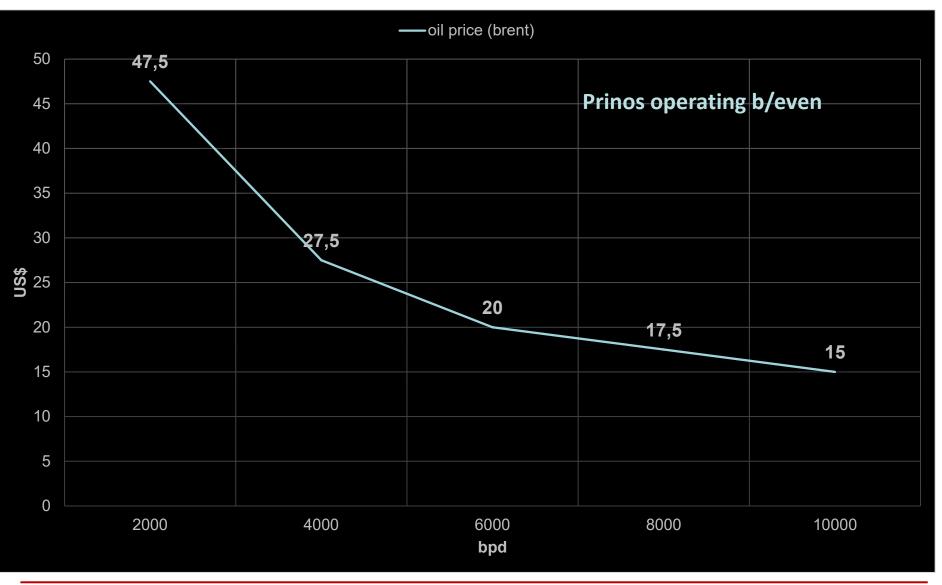


## The revival of Prinos



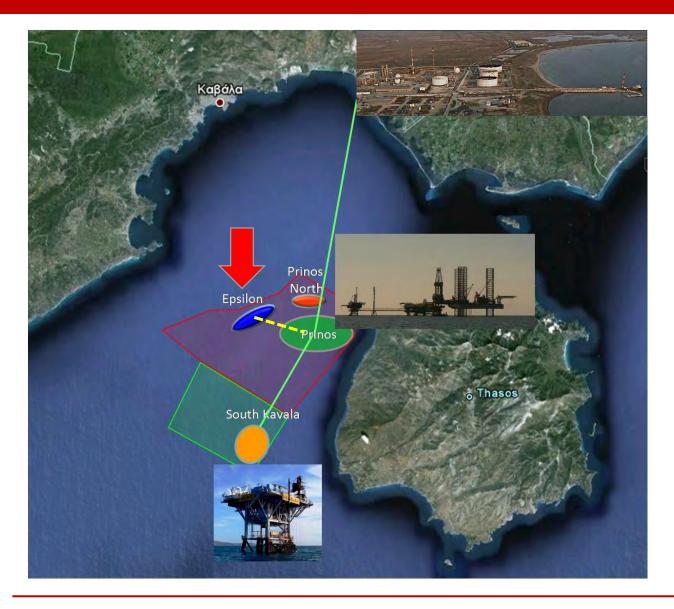


## **Prinos Operating Break Even**





## **Epsilon Development**



#### **Epsilon field**

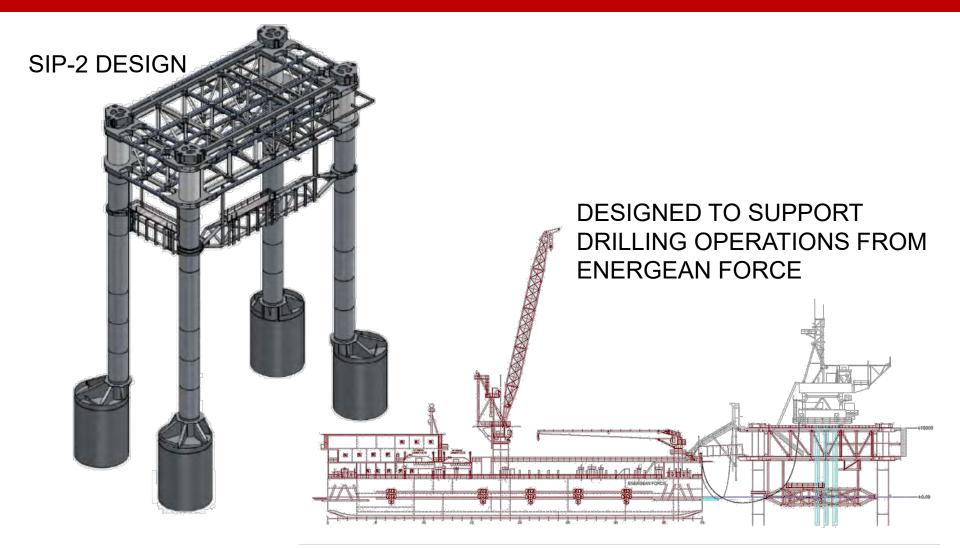
- Discovered 2002
- Appraised 2010 via ERD well drilled from Prinos
- Similar reservoir setting to Prinos, although poorer properties due to increased depth

#### **Development Concept**

- Satellite tie back to Prinos complex: utilize available spare capacity – multiphase production to Delta platform
- Minimum manned facility: controlled remotely from Prinos Delta
- Gas lift, water injection Power and chemicals supplied from Delta
- In-house concept design and development of BOD

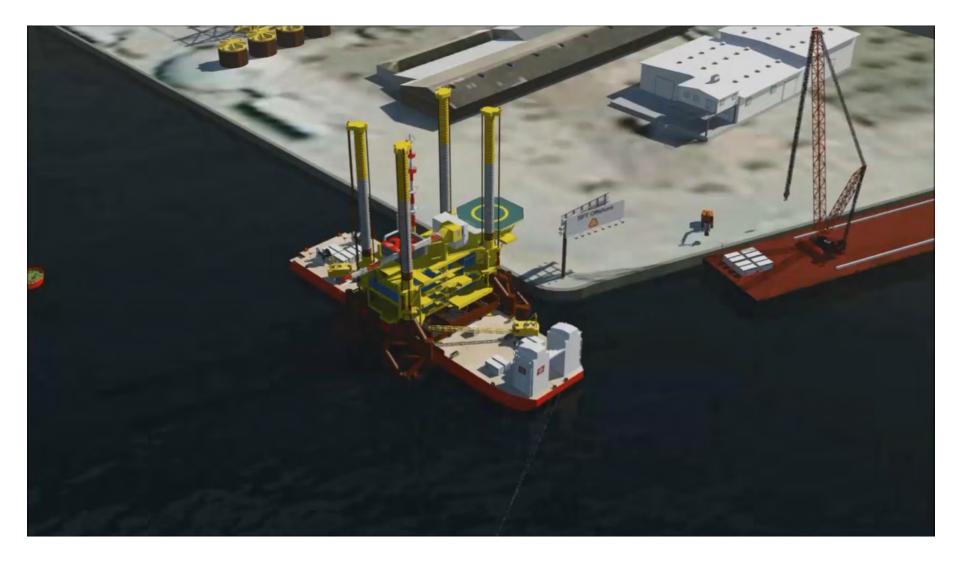


## Lamda Platform





## PLATFORM INSTALLATION SEQUENCE



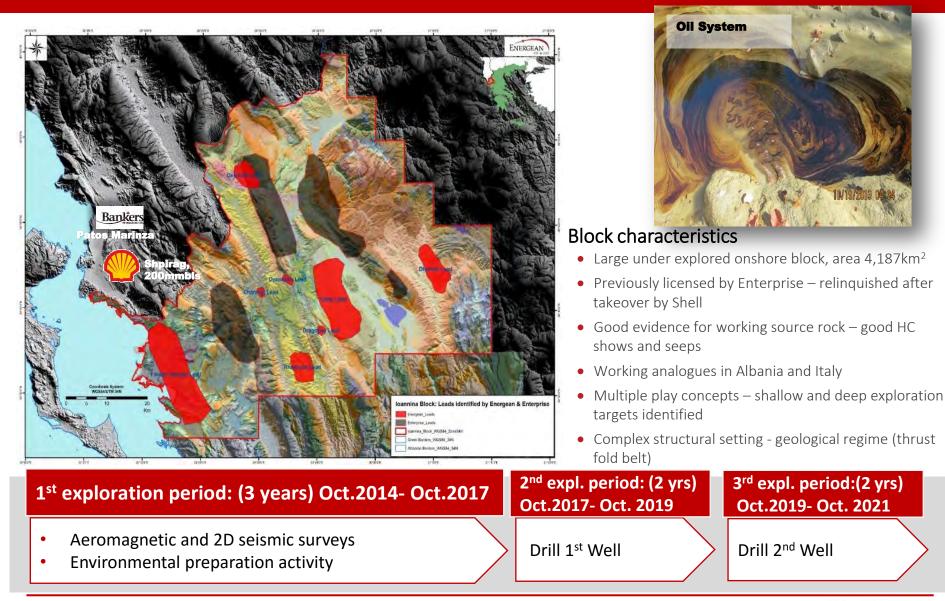


# Lamda platform SIP- 2 Concept Primary Drivers

- No offshore crane utilization
- Simple fabrication
  - Topside fabricated in Greece: mated with substructure onshore to avoid offshore campaign
  - Onshore pipeline construction and towed installation
  - Foundations (suction piles very suitable to sand conditions)— est 550t (no piling, no noise pollution)
- Leverage Greek marine and structural engineering capability
- CAPEX 75% of traditional jacket based approach
- 2 day offshore installation period
- Reversible process for decommisioning, no offshore crane utilization

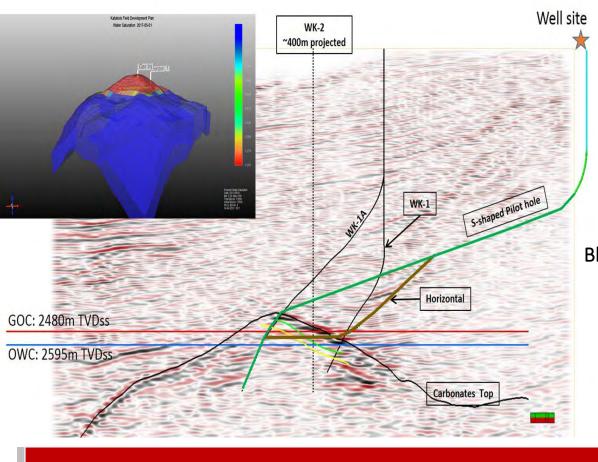


### Ioannina - Operator 100%





## Katakolo – 60% Operator



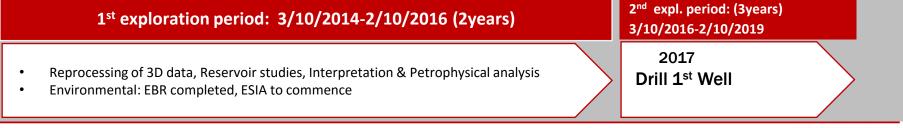


#### **Block characteristics**

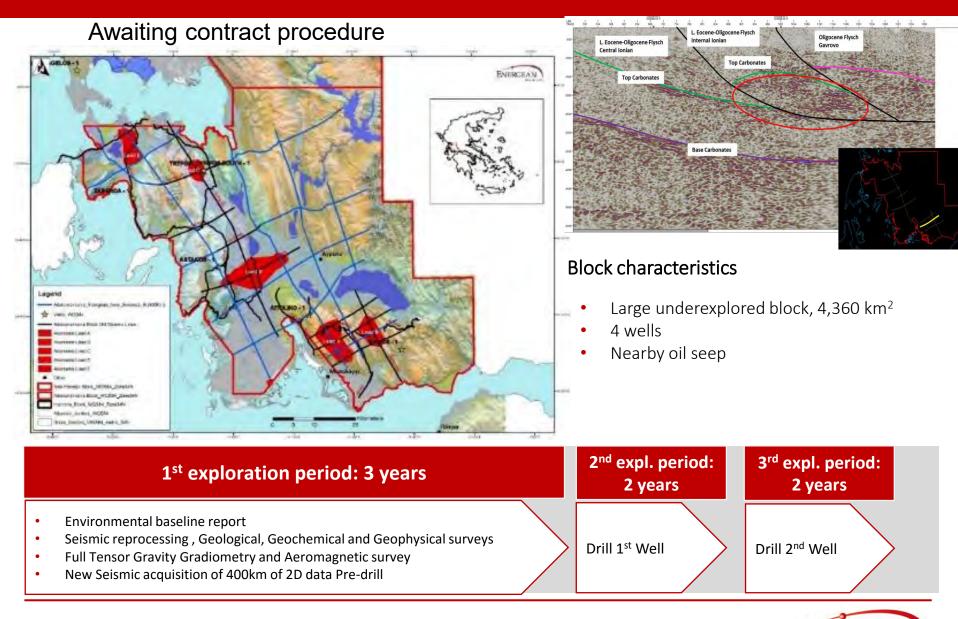
- 545km<sup>2</sup> offshore / onshore
- 2 wells tested: W.KAT-1 (+1A) in 1981, W.KAT-2 in 1982
- Plan to develop the field from onshore with ERD

ENERGEA

OIL & GA



## Aitoloakarnania Block – Operator 100%



ENERGEAN

OIL & GAS

## Egypt, West Kom Ombo – Operator Energean

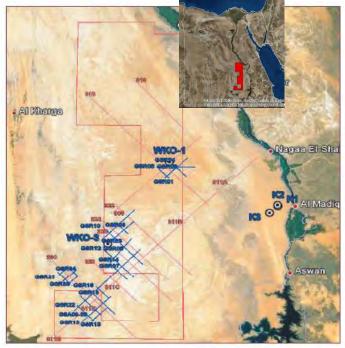
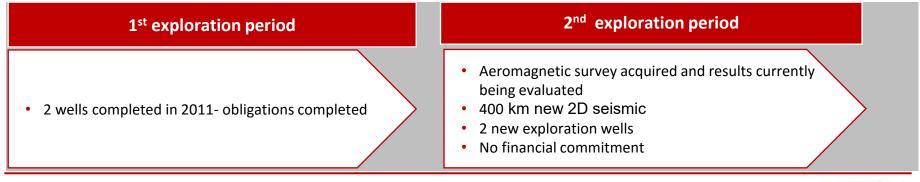


Figure 15. The red polygon indicates the boundaries of the WKO Block after the 2nd relinquishment. The 2D seismic lines of the 1997 vintage in orange and the 2008 vintage in blue.



#### **Block characteristics**

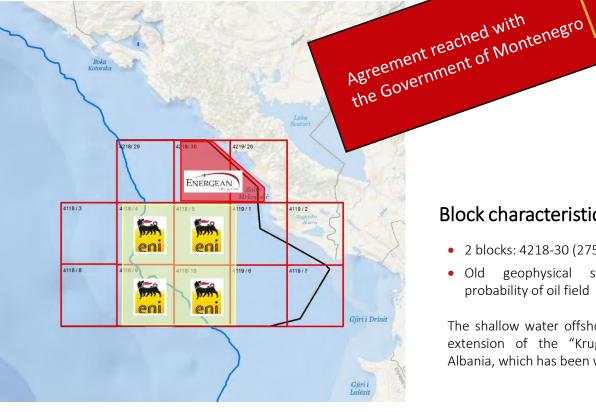
- Limited 2D seismic coverage, 699 km
- 20,948 km<sup>2</sup> remaining exploration area
- Potential for the development of a rift basin trend in the block analogous to the Kom Ombo Basin on the eastern border, which sources the producing Al Baraka oil field.





### Montenegro – 100% Operator





#### **Block characteristics**

- 2 blocks: 4218-30 (275km<sup>2</sup>) and 4219-26 (63km<sup>2</sup>)
- Old geophysical studies indicated strong probability of oil field

The shallow water offshore Montenegro is the NW extension of the "Kruga" thrust front onshore Albania, which has been well studied and explored.

<ul> <li>3D seismic surveys for a total area of 338 km<sup>2</sup></li> <li>Complete set of Geophysical and Geological studies</li> </ul>	<ul> <li>Geophysical and Geological studies necessary to complete the drilling of mandatory wells</li> <li>One mandatory well and 1 optional well to be drilled targeting a plio-pleistocene play to a depth no less than 2,800 meters</li> </ul>



# Exploring a New Area in the East Med

The Mesozoic productive basin in Albania known as the Ionian Zone continues south into Western Greece, where it is under explored





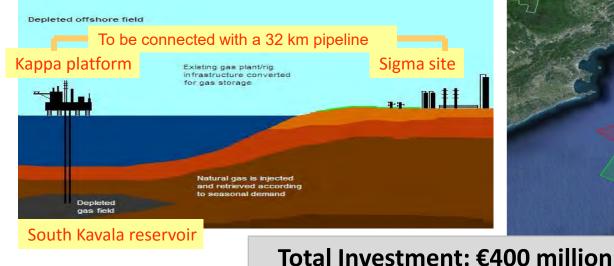
# South Kavala Underground Gas Storage

#### **Project Update**

- Energean submitted proposal to the Greek Government since 2011
- UGS Kavala project was included in EU's Projects of Common Interest (PCI) in 2014. Taken off the list in 2016 due to inactivity
- 2<sup>nd</sup> Ministry Committee's decision still pending

#### **Field Characteristics**

- South Kavala is an almost depleted, offshore gas field producing since 1981 (85 % RF; 52 m water depth; GIIP 0.95\*10<sup>9</sup> m<sup>3</sup>)
- Located next to the Greek gas transportation network
- ⇒ Ideal candidate for UGS

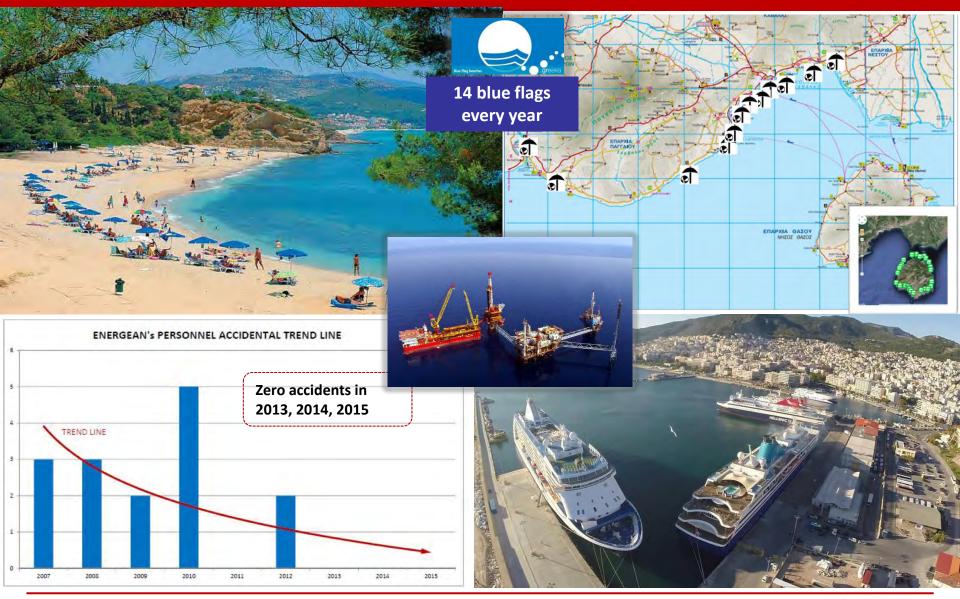


Gas initially in place	1 BCM
Remaining Gas in reservoir	150 MCM
Working gas	530 X 2 MCM
Max deliverability	9 mcm/day
Max injection	7,5 Mcm/day
Cycles per year	2
Max well-head pressure	180 barg
Number of wells	5
Gas pipeline diameter	30 inch





## The Prinos Experience – E&P can co-exist with Tourism





## CSR - Strong Relationships with the local communities



Kavala, Donation to the Municipality to cover pharmaceutical and children's basic needs for the refugees stranded in Kavala



Kavala, Ambulance Emergency Center: repair of 3 vehicles



Kavala, Volunteer Firemen, Donation of personal protection equipment, August 2015



Kavala Special Education Elementary School, Donation for educational and cultural purposes , February 2015

**OUR VISION** is to become a leading independent E&P company. Our primary objective is to create value for all our stakeholders and be capable of sustainable economic growth, by being dynamic and innovative. By adhering to our corporate principles and values we aspire to be a responsible corporate citizen and to be recognized as a global champion in sustainability issues".



EASTERN MACEDONIA AND THRACE



Kavala, Association for the Visually impaired, Donation of laptops with special software, June 2015



Close collaboration with TEI KAVALA: 240 hrs of training - 60 hrs of lectures- 12 scholarships for post graduate studies - 70 internships- 40 people employed, in 2007-2016



## International oil players are all over Greece but not yet in Greece





## Conclusions

- Energean as the only oil & gas producer in Greece is:
  - Developing 60 mmbbls of Reserves & Resources in Prinos
  - Exploring Prinos, Western Greece, Egypt and Montenegro
  - Despite the oil price drop remains committed to the region
  - Financially Strong with low breakeven, cashflow underpinned by BP contract, committed shareholders and funding from robust financial institutions
- Energean's commitment and consistent investment succeeded in the revival of Prinos and increasing daily production at over 4,000bpd while aiming at 10,000 bpd by the end of the new investment plan
- During the worst economic crisis of the country, Energean retained every job position and occupies today more than 400 professionals
- Oil & Gas can co-exist with tourism as proven by Energean's long experience in operating successfully in very sensitive environments with excellent relationship with local communities and Government
- Greece is an underexplored country in the EU, with significant exploration potential; however, political and fiscal stability and national strategy are necessary to attract international players.

The example of the success story of Energean in Prinos can be used as a proof that long-term investors can succeed despite the challenges



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