

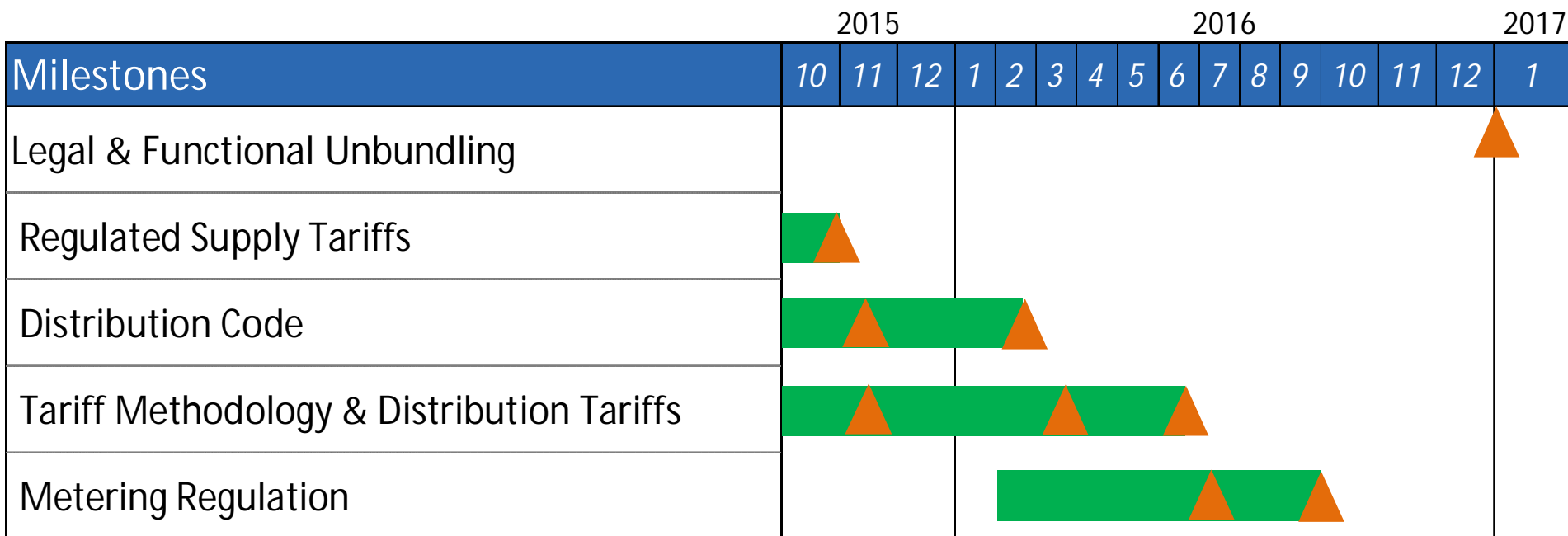


Εταιρεία Παροχής Αερίου Αττικής Α.Ε.

# Liberalization Process of the Greek Retail Gas Market

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# Critical milestones



▲ Milestone

# Unbundling of Activities (supply & distribution)

- ➔ 01/01/2016: Separate accounting of activities
  
- ➔ 01/01/2017: Legal & functional unbundling of activities
  - Establishment of the Gas Distribution Company (EDA Attiki), focused on expanding gas penetration and operating current and new gas infrastructure
  - Continuation of the activity of the Gas Supply Company (EPA Attiki), focused on supplying (selling) natural gas to end consumers in a fully competitive environment

# Eligible Customers

- ➔ Currently eligible: Industrial customers (>2,2 GWh p.a)
- ➔ 1/1/2017: Non-household customers (>2,2 GWh p.a)
- ➔ 1/1/2018: All customers

# Challenges & Opportunities

- ➔ Increase penetration with the support of subsidies (internal installation conversion & network expansion) and financing schemes
- ➔ Operate in a legal & regulated framework which retains sustainability of the liberalized gas market
- ➔ Maintain competitive prices for all end consumers
- ➔ Retain stability of the distribution tariffs
- ➔ Protect existing and future investments in gas infrastructure