Institute of International Relations (IIR) Department of International and European Studies, Panteion University of Social and Political Science

"The International Oil Market, Geopolitics and the Role of the East Med Hydrocarbon Resources"

> A Presentation by Costis Stambolis, Executive Director Institute of Energy for S.E. Europe (IENE),

INSTITUTE OF ENERGY FOR SOUTH EAST EUROPE



Presentation Outline



- 1. Oil and gas matters
- 2. Global oil demand and supply
- 3. The rise of LNG
- 4. The Arab Spring and Oil Market Implications
- 5. Oil and gas prices in perspective
- 6. Factors affecting oil price formation
- 7. Energy security considerations and factoring in geopolitical risk
- 8. Concluding remarks



Introductory Remarks – The Global Environment

- We have been witnessing historic high oil prices over the last two years with the average price for Brent in 2012 at \$111.67 and \$111.26 in 2011
- High oil prices have direct impact on gas prices
- High oil prices, i.e. above \$100 per barrel are likely to be sustained over the next 12 months
- Natural gas continues to take slice of oil markets worldwide with LNG trade developing much faster than piped gas
- There is a strong tendency for the decoupling of gas prices from oil indexation with USA gas prices already following an independent trajectory
- Oil and gas production boom in USA and Canada will have implications on global oil and gas trade
- RES will continue to make strong inroads in European energy mix
- Nuclear electricity will expand in MENA countries and Asia

Global Oil Demand (2009 – 2013) (million barrels per day)



	2009	2010	2011	2012	2013
Africa	3.3	3.4	3.3	3.4	3.5
Americas	29.5	30.1	30.3	30.3	30.4
Asia/ Pacific	27.5	27.3	28.4	29.5	29.9
Europe	15.0	15.3	15.0	14.5	14.2
FSU	4.4	4.5	4.4	4.6	4.7
Middle East	7.4	7.8	7.4	7.6	7.8
World	86.8	88.3	88.8	89.8	90.7
Annual Chg (%)	2.6	3.2	0.9	1.1	0.9
Annual Chg (mb/d)	2.2	2.7	0.8	1.0	0.8
Changes from last OMR (mb/d)	0.01	0.01	-0.04	0.00	-0.09

Source: IEA





Global Oil Demand Growth 2011/2012/2013 thousand barrels per day

Source: IEA



Top-10 Oil Consumers (thousand barrels per day)

			Annual Chg (kb/d)			Annual Chg (%)			
	Nov-12	2012	2013	Nov-12	2012	2013	Nov-12	2012	2013
US50	18,625	18,651	18,651	-455	-299	0	-2.4	-1.6	0.0
China	10,270	9,600	9,984	836	367	385	8.9	4.0	4.0
Japan	4,641	4,723	4,550	39	259	-173	0.8	5.8	-3.7
India	3,765	3,652	3,750	48	137	98	1.3	3.9	2.7
Russia	3,530	3,366	3,516	71	114	150	2.1	3.5	4.4
Brazil	3,171	3,016	3,093	203	123	77	6.8	4.2	2.6
Saudi Arabia	2,808	3,009	3,128	-122	135	119	-4.2	4.7	3.9
Germany	2,496	2,351	2,324	49	-49	-27	2.0	-2.0	-1.2
Korea	2,423	2,268	2,268	171	38	0	7.6	1.7	0.0
Canada	2,345	2,311	2,308	69	22	-3	3.0	0.9	-0.1
% global demand	60%	59%	59%						



China: Demand by Product (thousand barrels per day)

	Demand			Annual Chg (kb/d)		Annual Chg (%)	
	2011	2012	2013	2012	2013	2012	2013
LPG & Ethane	720	733	747	14	14	1.9	1.9
Naphtha	1,113	1,123	1,197	10	74	0.9	6.6
Motor Gasoline	1,767	1,918	2,016	152	97	8.6	5.1
Jet Fuel & Kerosene	422	442	463	20	21	4.8	4.7
Gas/Diesel Oil	3,166	3,224	3,320	58	96	1.8	3.0
Residual Fuel Oil	507	522	538	14	17	2.8	3.2
Other Products	1,538	1,638	1,702	99	65	6.5	4.0
Total Products	9,232	9,600	9,984	367	385	4.0	4.0







OPEC and Non-OPEC Oil Supply







Source: IEA





Source: IEA



OPEC Crude Production (million barrels per day)

	Nov 2012 Supply	Dec 2012 Supply	Jan 2013 Supply	Sustainable Production Capacity ¹	Spare Capacity vs Jan 2013 Supply	2012 Annual Production Average	Volume Chg 2012 vs 2011
Algeria	1.18	1.18	1.18	1.19	0.01	1.17	-0.02
Angola	1.80	1.78	1.77	1.82	0.05	1.78	0.19
Ecuador	0.50	0.50	0.50	0.51	0.01	0.50	0.00
Iran	2.70	2.70	2.65	3.01	0.36	3.00	-0.08
Iraq	3.21	2.97	2.97	3.28	0.31	2.95	0.29
Kuwait ²	2.74	2.78	2.82	2.86	0.04	2.74	0.16
Libya	1.45	1.40	1.38	1.58	0.20	1.39	0.01
Nigeria ³	1.88	2.10	2.00	2.49	0.49	2.10	-0.18
Qatar	0.73	0.70	0.72	0.75	0.03	0.74	0.05
Saudi Arabia ²	9.65	9.15	9.25	11.90	2.65	9.85	0.43
UAE	2.65	2.68	2.60	3.01	0.41	2.65	0.06
Venezuela ⁴	2.47	2.50	2.50	2.63	0.13	2.50	0.04
Total OPEC	30.95	30.44	30.34	35.01	4.67	31.37	0.94
(excluding Irag	Nigeria Libva and	l Iran)			3.63)		

(excluding Iraq, Nigeria, Libya and Iran)

1 Capacity levels can be reached within 30 days and sustained for 90 days.

2 Includes half of Neutral Zone production.

3 Nigeria's current capacity estimate excludes some 200 kb/d of shut-in capacity.

4 Includes upgraded Orinoco extra-heavy oil assumed at 390 kb/d in January.

World Gas Demand Reaches New Highs



- Gas demand in 2017 is 3.937 bcm, 576 bcm higher than 2011 levels
- Non OECD countries will represent 69% of the incremental growth
- The fastest growing country is by far China, where natural gas consumption doubles over 2011 – 2017

World Gas Demand Reaches New Highs



- Africa is the second fastest growing region, with an annual growth rate of 5% per year
- Natural gas consumption in the former Soviet Union and non-OECD Europe region grows very slowly at 0.7% per year, given the maturity of the market
- Europe is also underperforming, with an average annual growth of 1.3% per year, due to the combination of high gas prices, low economic growth and significant growth of renewable energy sources



Gas Demand by OECD Country, 2011 and 2010 (bcm)

	2010	2011*		2010	2011*
Europe	570.4	519.5	Slovakia	6.1	6.2
Austria	9.5	9.0	Slovenia	1.1	0.9
Belgium	19.8	16.9	Spain	35.8	33.6
Czech Republic	9.3	8.9	Sweden	1.5	1.2
Denmark	5.0	4.2	Switzerland	3.7	3.2
Estonia	0.7	0.6	Turkey	38.1	44.7
Finland	4.7	4.0	United Kingdom	98.9	82.7
France	49.1	42.1	Asia Oceania	195.4	211.9
Germany**	97.9	85.3	Australia	33.4	34.8
Greece	3.9	4.8	Israel***	5.3	5.0
Hungary	12.1	11.3	Japan	109.0	121.3
Iceland	0.0	0.0	Korea	43.2	46.4
Ireland	5.5	4.9	New Zealand	4.5	4.2
Italy	83.1	77.9	Americas	839.9	861.6
Luxembourg	1.4	1.2	Canada	96.8	104.0
Netherlands	54.8	47.9	Chile	5.3	6.2
Norway	6.1	5.8	Mexico	64.7	61.4
Poland	17.2	17.2	United States	673.1	690.0
Portugal	5.1	5.2	OECD	1605.7	1593.0

* 2011 data are estimates as of April 2012.

** Due to revisions by the German government, Germany's data for 2010 and 2011 are estimated based on historical data.

*** The statistical data for Israel are supplied by and under the responsibility of the relevant Israeli authorities. The use of such data by the OECD is without prejudice to the status of the Golan Heights, East Jerusalem and Israeli settlements in the West Bank under the terms of international law.



Gas Demand 2000-17 (bcm)

	2000	2010	2011	2013	2015	2017
Europe	474	570	520	529	547	561
G4*	300	329	288	296	302	303
Americas	794	840	862	909	941	969
United States	661	673	690	728	754	779
Asia Oceania	131	195	212	211	227	241
Japan	83	109	121	121	126	129
Latin America	95	136	139	152	163	179
Africa	59	103	111	125	139	149
Middle East	179	369	389	427	444	468
FSU/Non-OECD Europe	597	690	705	722	731	735
Russia	391	473	483	493	499	501
Asia	180	399	424	489	564	634
China**	28	110	132	176	226	276
OECD	1 400	1 606	1 593	1 649	1 715	1 771
Non OECD	1 111	1 698	1 768	1 915	2 041	2 166
EU-27	477	545	489	497	508	515
Total	2 510	3 303	3 361	3 564	3 757	3 937

Note: detailed demand by country and by sector are available in Table 28 and 29 in the chapter "The Essentials" at the end of this publication.

* G4: France, Germany, Italy and the United Kingdom.

** China includes Hong Kong.



Coal & gas shares in thermal generation US coal and gas generation 80% 2 500 70% 2 000 60% 50% —Coal —Gas 1 500 ł 40% -Coal Gas 1 000 30% 20% 500 10% 0% 0 1990 1390 2010 1982 1984 1989 1989 1980 1982 1984 2006 2008 2010 1992 2996 199⁹ 2000 2004 2008 2002 1994 2000



Regional production, 2010 and 2011* (bcm)

	2010	2011*	Growth rate (%)
OECD**	1 178	1 197	1.6
Americas	816	863	5.7
Europe	301	273	-9.3
Asia Oceania	61	61	0.3
Non OECD***	2 103	2 178	3.6
Africa	209	204	-2.4
Asia	432	431	-0.1
FSU/Non-OECD Europe	826	863	4.5
Latin America	161	164	1.8
Middle East	475	516	8.7
World	3 281	3 375	2.9

* 2011 data are estimates.

** 2010 data for OECD countries are based on revisions provided by OECD countries early 2012.

*** 2010 data for non-OECD countries are based on IEA Natural Gas Information 2011, with the exception of Iraq which has been revised.

The Rise of LNG



The global LNG industry is facing numerous challenges as LNG is rapidly growing and evolving representing a huge competitive arena for all major players.

The top 5 challenges affecting the sector are considered to be:

1. Capital investments in the infrastructure required for the production, transportation and regasification of LNG

The Rise of LNG



- 2. Number of new LNG buyers and sellers and which side is now driving the market
- 3. Asia to drive LNG demand growth causing plenty of competition worldwide
- 4. LNG Trading and LNG spot Price Assessments
- Contract Negotiation as a lot of long-term contracts in operation have commenced midterm as they no longer reflect the true hub price



LNG trade growth, 2006-11



Note: LNG liquefaction capacity at the end of the year.



LNG exports of the top seven LNG producers from, 2009 to 2011





LNG tanker daily rate January, 2011 – May 2012











Introduction – Arab Spring

- Oil and gas production and transiting constitute a vital economic component of MENA countries
- Economic and social development depends largely on oil and gas production and exports.
- All countries involved in the Arab Spring uprising (and ensuing Islamist winter) are to a larger or smaller extent oil and gas producers.
- In 2010 Tunisia, Egypt, Libya, Bahrain, Yemen and Syria between them produced some 3.2 million barrels of oil per day and 102.0 BCMA of gas. In 2011 oil and gas production dropped to 1.85 mbpd and to 96.0 BCMA respectively.

North Africa and the Arab Peninsula







Introduction – Arab Spring (II)

- Oil production from above six countries corresponds to 3.8% of global oil production which stood at 82.4 million barrels per day in 2010. In the same year, global gas production was 3,178 BCM.
- If we add Algeria, which is no part of Arab Spring, and produces some 1.7 million barrels a day and 78 BCMA, the total oil production from those MENA countries correspond to 6.0% of daily oil production and 180 BCMA or 5.6% of global production
- In 2011 oil production was badly affected in Libya and Syria while in 2012 oil production in Libya resumed at pro-Quadafi levels but deteriorated further in Syria.
- The shortfall was met by increased production from Saudi Arabia and other OPEC and non OPEC countries. However, this disruption in supplies to Western consuming countries affected prices which increased on average by 20% (first half of 2011).



"Arab Sring" Countries and Global Oil Production (2008-2012) in thousands barrels daily

	2008	2009	2010	2011	2011/2010
Syria	398	401	385	332	-53
Yemen	315	306	301	228	-73
Egypt	723	736	730	735	+5
Libya	1.820	1.658	1.659	479	-1.180
Tunisia	89	83	80	78	-2
FSU	12.776	13.174	13.448	13.487	+39
EU	2.219	2.086	1.950	1.692	-258
OPEC	36.203	33.897	34.753	35.830	+1.077
Non-OPEC	33.555	33.661	34.280	34.258	-22
Total World	82.335	80.732	82.480	83.756	+1.276



Implications for the Oil Market

- The Arab Spring had a clear and profound impact on the global and regional oil markets and to a much lesser extent affected gas markets.
- The impact affected oil exports through reduced production (i.e. Libya and Syria) and disruption in transiting (i.e. Suez Canal and oil pipelines through Syria) and is reflected by geopolitical risk in prices.
- Repercursions are still evident in the Mediterranean oil market mainly as a result of the crisis in Syria.
- Although the quantities of oil and gas produced are small by international standards the disruption of oil supplies and oil and gas transiting is having multiple effects.
- Because of reduced oil and gas exports and disruptions in supply the economies of the countries involved were negatively affected and is reflected in GDP change.
- The real impact of Arab Spring in the energy markets will be felt and understood in the years to come.



Arab Spring Latest

- Widespread public unrest in Egypt, with 50 people reported dead in riots in various part of the country, over last 6 days shows that Arab Spring uprise which lead to overthrow of Mubarack regime, elections and the new Morsi lead government is still evolving
- Latest terrorist attacks in Algeria show that there is a potential for unrest spill over driven by Islamist fundamentalists
- Killing of US Ambassador in Bengazi on 11, September 2012 and ensuing riots shows unrest in Libya is not yet over
- Continuing armed conflict in Syria with many thousands dead citizens and combatants shows that a well funded destabilization process (under the veil of Arab Spring) is continuing threatening fragile regional stability
- Common denominator of Arab Spring unrest is the overthrow of the Old Order, the rise of Islamist Fundamentalists and the loosening of government control. All of them detrimental factors to economic development and investment
- Hydrocarbon investment in Egypt, Libya and Algeria have so far remained largely intact while oil and gas operations in Syria have been badly affected
- As long as political unrest and public turmoil continues new hydrocarbon investment prospects in North Africa will remain constrained but with ongoing prospects not affected. However, the huge oil and gas potential of region cannot be unlocked as country risk will for some time remain high



GDP & Industrial Production in the Arab Spring Nations (percent change)

Table 1 – GDP and Industrial Production in the Arab Spring Nations (percent change)

	2008	2009	2010	2011	2012(F)	2013(F)
Inflation-Adjusted GDP						
Egypt	7.2	4.7	5.1	1.8	0.8	2.8
Libya	2.8	-1.6	2.9	-41.8	20.1	9.5
Tunisia	4.5	3.1	3.1	-1.1	2.5	3.7
Industrial Production						
Egypt	8.3	-3.5	10.0	-6.4	7.0	3.6
Libya	2.0	-4.5	0.8	-74.0	34.3	13.0
Tunisia	3.3	-4.5	7.7	-3.7	1.5	7.1

F=Forecast

Source(s): IMF and OECD and World Bank and MAPI



Egypt's Strategic Role

- Not on account of its oil production.
- In 2011 oil production was 735 thousand bpd and consumption stood at 709 th. bpd
- Egypt though is a net gas exporter with production at 61.3 BCM in 2011 and domestic consumption of 49.6 BCM
- Egypt is an important transit route for crude moving between Red Sea and Mediterranean through the Suez Canal and the SUMED pipeline



Egypt's Strategic Role (continued)

- 2.0 mbp moves daily through the Suez Canal in both directions and 1.9 mbp through the SUMED Pipeline (Gulf of Suez to Sidi Kerir)
- 35.000 ships transited the Suez Canal in 2010 with only 10% oil tankers as there are limitations in handling VLCC's and ULCC's. Suezmax is biggest category (160.000DWT)
- Suez Canal is strategically less important than the Strait of Hormuz through which some 40% of all seaborne traded oil flows.





Egypt's oil and gas fields

EGYPT OIL AND GAS FIELDS





Egypt - Oil and Gas Infrastructure








LIBYA'S POPULATION AND ENERGY PRODUCTION





Libya - Main Oil & Gas Fields and Infrastructure



Figure 14.4: Main Oil and Gas Fields and Energy Infrastructure in Libya



Oil Exports from Libya before the "Arab Spring"





Libya's oil production in 2011

Figure 1: Libya's oil production in 2011







Source: U.S. Energy Information Administration, International Energy Statistics and Short-Term Energy Outlook



Algeria as a Key Gas Supplier to Europe

- Produced 78 BCMA in 2011 with anticipated slow rise to 85 BCMA by 2015
- Lack of adequate investment for new field development
- Exported 32.9 BCMA via pipeline to Italy, Spain and France
- Exported 16.8 BCMA via LNG to Europe
- Total gas exports in 2011 amounted to 51.5 BCMA
- □ Algeria supplied 9.5% of European gas needs in 2011
- However, latest terrorist incidents have raised uncertainty about country's future as key gas supplier to Europe



Top 5 African Proven Oil Reserve Holders, 2012

Source: Oil and Gas Journal

Algeria's Total Natural Gas Production and Consumption, 1990-2010



Source: EIA

Algeria's Total Oil Liquids* Production and Consumption, 1992-2011



* Crude oil plus NGL and Condensate

Major Oil & Gas Fields and Infrastructures in Algeria





Gas export potential to Europe





Oil and the Syrian Crisis

- Syria is small but traditional Middle East oil producer which for many years had been producing some 500,000 to 600,000 bpd from several onshore fields mainly in the Hasaka region in the north east and in Deir Ezzor
- According to BP's Statistical Review of 2011 Syria was producing 323 bpd with its domestic consumption nearing 260,000 bpd. Therefore only a limited amount of oil was exported, less than 80,000 bpd
- Following the overrun by rebels (in November/December 2012) of several oilfields in the eastern province of Deir Ezzor oil production has come under renewed pressure. A further decrease in production below the current 160,000 bpd is foreseen
- Syria's insurrection has already been discounted as a geopolitical risk and therefore the deepening crisis is not affecting further international oil prices
- If and when Iran is drawn openly into the conflict the markets will sense higher geopolitical risk and this inevitably will translate into higher oil prices



Syria: Oil & Gas and Infrastructure





Syria's Exploration Blocks









Syria's Total Petroleum* Balance, 1990-2009





Syria oil production & consumption



Source: IEA, Nomura research



Egypt & Israel Hydrocarbon Fields





Israel – Oil and gas finds





Israel & Cyprus Exploration Blocks





Israel & Cyprus Gas Fields



Offshore Cyprus: A New Frontier & Emerging Area

- Located at the crossroads of big international energy routes
- Full member state of the EU with stable business environment
- Open services-oriented market economy
- A strategic hub for business activities in the region
- Big hydrocarbon discoveries in the region
- A promising regional geological background
- Many leads of considerable size
- Access to the EU market and the Greater Mediterranean Region (large potential for oil and gas trading)





Energy Service - MCIT







The Arab Spring and Oil Prices

- Between Jan. 20, 2011 and Feb. 22, 2011 the ICE Brent benchmark increased by \$12.0/bbl or 12.5% during the peak of Egyptian turmoil.
- In the 3 months from December 1 to Feb 28, 2011 the increase was \$22/bbl or 25.5%.
- As the Libyan crisis erupted oil prices shot up to \$126.0/bbl (May 2011).
- International oil prices were maintained at high levels between \$125 to \$129 as crisis spread to Yemen, Bahrain and Syria.
- The Arab Spring had a clear effect in considerably increasing geopolitical risk.
- In June 2011 the IEA released some 60 million barrels (2 million barrels a day over 30 days), in order to prevent supply crunch and lower oil prices. Brent prices dropped by 10 -12\$ and traded below \$110.0/bbl in June-July 2011.

Real oil prices from 1860 to 2011





From John D. Rockefeller's consolidation of the US oil industry in 1878 until the first oil price crisis of 1973-4 the price of oil averaged \$19.3/bbl in 2011 US Dollars and was fairly stable throughout this long period. After 1973 the real price of oil averaged around \$47/bbl in 2011 \$\$ and became volatile.





Nominal and real oil prices, and their peaks and troughs, 1960 – 2011



ICE Brent futures over a 3 month period, up to February 24, 2011





Oil Prices Trends









Oil Infrastructure in Saudi Arabia





Saudi Budgets





Saudi Power



Demand growth forecasts - 2013

Forecast of incremental global oil demand in 2013





Factors Affecting Oil Price Formation

Upward Pressures

- Reduction in OPEC oil supply
- Syria's civil war and spill over danger
- Continuing Arab Spring unrest
- Resurgence of terrorist attacks against oil and gas installations following latest incidents in Algeria
- Mounting fears of Israeli strike against Iranian nuclear facilities
- Fears of Gulf oil and gas supply disruptions
- Decline in US and global oil inventories
- Fears of disruption of Russian gas exports to Europe
- Weakening of US dollar relative to Euro
- Adverse weather pattern in northern hemisphere


Factors Affecting Oil Price Formation

Downward Pressures

- Eurozone crisis and continuing decline of EU economies
- Disappointing German manufacturing output
- Strengthening of Euro relative to US dollar
- Reduced estimates for global economic growth
- Increased USA oil and gas production and possible new legislation by US congress allowing oil and gas exports
- Warm winter in northern hemisphere

Energy Security Considerations



- Increased geopolitical risk from military tension in the Gulf and renewed terrorist activity in MENA countries
- Eurozone crisis persists
- EU economy contraction continues
- Irregular weather patterns
- Natural disasters

Factoring in Geopolitical Risk



- Iran continues with uranium enrichment USA increases diplomatic pressure
- 2. Israel renews bombardment threats
- Military and naval built up in Persian Gulf follows
- 4. In response Iran enforces periodic onboard checks which results in delays of ship traffic and causes oil supply disruptions
- Renewed terrorist attacks in North Africa (i.e. Libya and Algeria) lead to the slowing down, or even disruption, of gas exports to Europe



Concluding Remarks (I)

- Arab Spring's impact so far on oil markets has been temporary (8-10 months during 2011) and marginal in view of limited oil and gas quantities exported (less than 2.5% of global oil requirements)
- The impact has been more pronounced in terms of increased geopolitical risk thus affecting international oil prices
- Geopolitical risk amplified by spillover effect (i.e. Yemen, Bahrain, Syria) and renewed terrorist threats (i.e. Libya and Algeria)



Concluding Remarks (II)

- If the present Arab insurrection had taken place 25 to 30 years ago the geopolitical impact and oil market ramifications would have been a lot greater because of a much weaker global information gathering and analysis capability as it happened in the case of the first oil crisis in 1973/74 and the second one in 1979/80
- IEA's organization, its strategic oil reserves and active role helped to a large extent diffuse market volatility and dampen uncontrolled price rises during the Arab Spring, especially following Libya's oil production demise in 2011



Concluding Remarks (III)

- Arab Spring has acted as on accelerating factor for the development of alternative oil and gas supply sources in East Med.
- Israel and Cyprus have been forced to speed up efforts in developing their offshore gas deposits and install LNG storage and gasification facilities; following Egyptian gas exports suspension to Israel via Arab Pipeline
- The new political regimes that will result from the "Arab Spring" could help increase transparency in oil gas and thus attract much needed foreign investment to the region.
- Finally, Israel & Cyprus gas deposit development presents a new paradigm shift as large scale hydrocarbon production can develop outside Arab-Muslim domain



Concluding Remarks (IV)

- Inspite of persistent high oil prices over the last 2 years global demand and markets continue to expand
- High oil prices are not affecting as they used to global economic growth as oil contributes less to the average economic output
- Geopolitical risk factors are already largely discounted in today's prices – although there is ground for further rises should an unstable situation arise (e.g. natural disaster, terrorist attack, military conflict)
- There is growing trend to diversify natural gas supply with continuing strong inroads by LNG
- Natural gas will continue to substitute oil for several applications but without affecting much global oil consumption, which will continue to rise for the foreseeable future, mostly due to strong demand by emerging economies



Thank you for your attention

cstambolis@iene.gr

www_iene_ar