Exploration & Production of Hydrocarbons in Greece: Does the past teaches the future?

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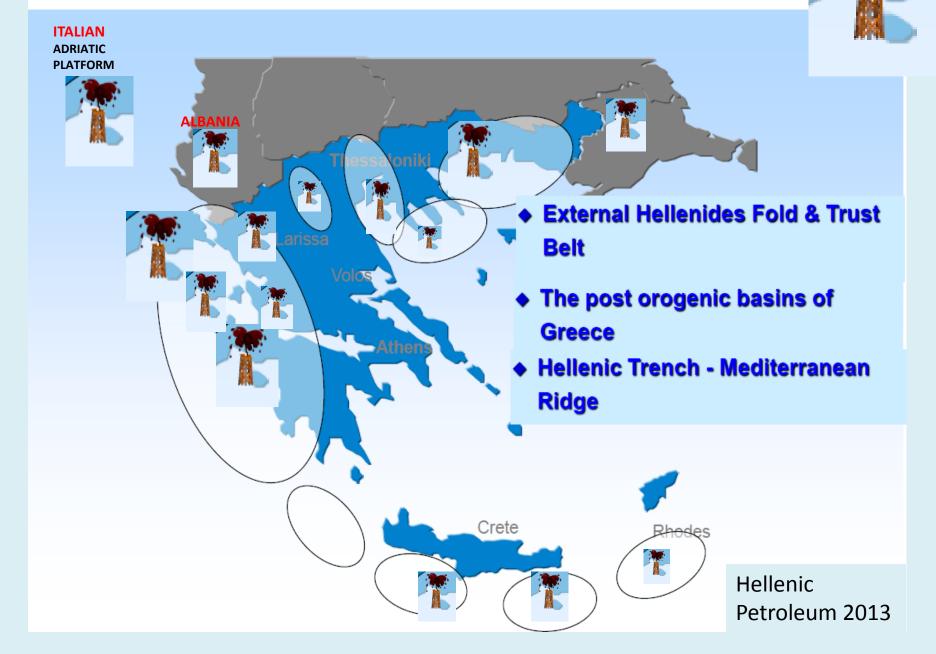
Exploration & Production of Hydrocarbons in Greece: Discoveries, Petroleum Systems and Analogues and Perspectives

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Oil promising areas in Greece



Conclusions of Past Exploration

The answer to the question whether or not Greece has any exploration and production potential for H/C, is definitely positive. This because there are proven and active petroleum systems in the alpine and Post-alpine basins of Western Greece, as well as, in the molassic and post-alpine tertiary basins of Eastern Greece, where source rocks, reservoirs, cap rocks, traps and proper geological and migration time co exist. The active hydrocarbon seeps and shows and hydrocarbon discoveries, found in both Western and Eastern Greece, attest to the existence of active hydrocarbon systems. Commercial exploitation of hydrocarbon accumulations in the Thracian Sea and in analogues systems to the ones of Greece, such as in Italy, Albania, Croatia, as well as discoveries in East Thrace in Turkey, all advocate to high hydrocarbon potential of the similar sedimentary basins of Greece.



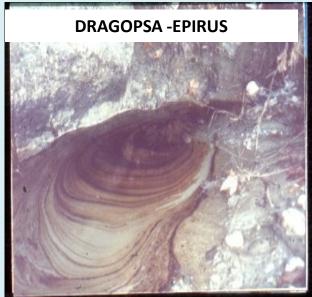
The History of Exploration Activity in Greece before 60's

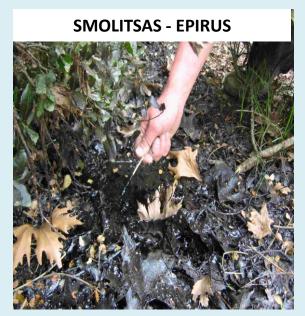
More than 40 wells in areas with gas and oil surface shows





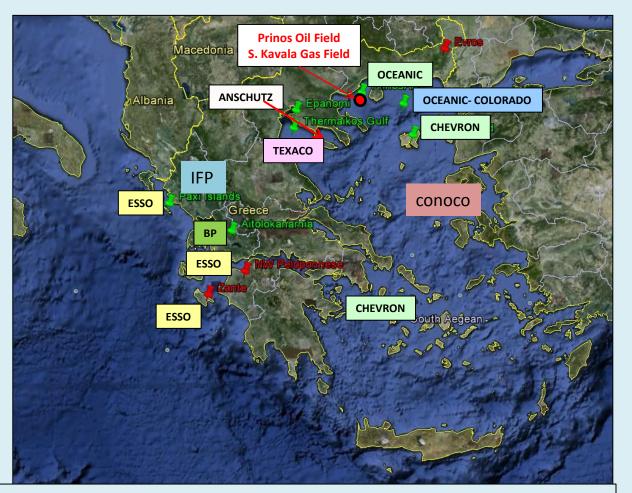








The History of Exploration Activity in Greece Early 60's to mid 70's

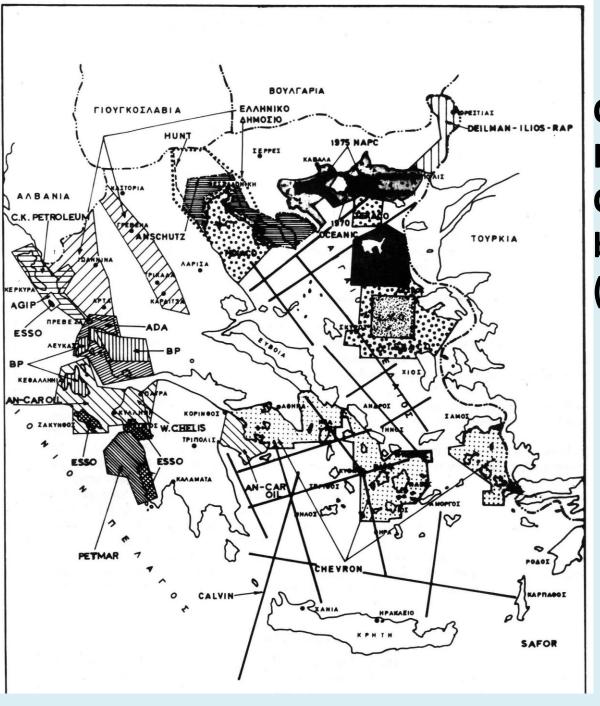


- 40 wells drilled in total
- Encouraging H-C shows
- Improvement of geological background

OPERATORS

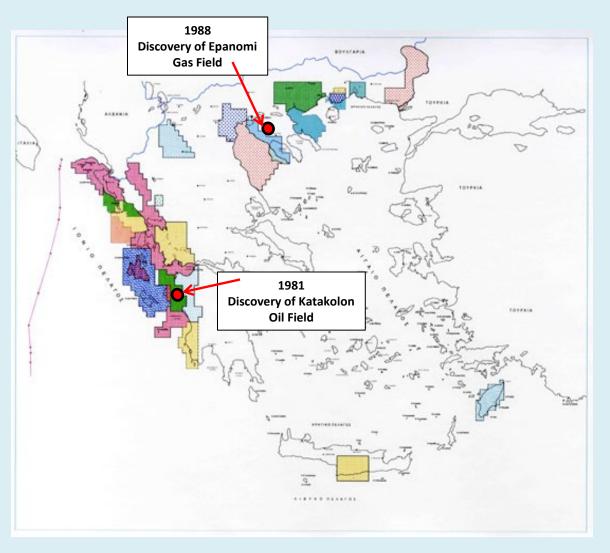
- **■**Former Ministry of Industry
- Institute of Geology and Mineral Exploration (IGME)
- Institute Français du Petrol (IFP)
- International oil companies

The final result of the exploration that took place during that time was the discovery of the first exploitable hydrocarbon reserves in the off-shore Thasos island area (Prinos oil-field and South Kavala gas-field) by **OCEANIC** (1971-1974).



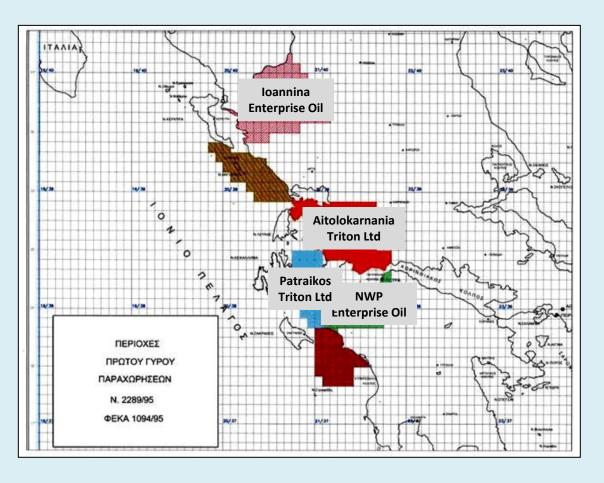
Concessions to International Oil Companies before July 1974 (1960-1974)

The History of Exploration Activity in Greece - Mid 70's to mid 90's



- 1975 foundation of the Public Petroleum Corporation (DEP)
- 1985 foundation of DEP-EKY (subsidiary company to DEP)
- The Greek government granted to the aforementioned two companies 24 on-shore and offshore areas for HC prospecting, exploration and production
- Total of 73.000 Km of 2D and 300 km² of 3D seismic surveys
- 74 exploration wells were drilled
- ■1998-99 foundation of Hellenic Petroleum

The History of Exploration Activity in Greece Mid 90's to mid 00's



- 1996- 1st International Licensing
- Round, involving 6 concession areas
- 4 licenses were granted for the areas:
 - •NW Peloponnese & Ioannina (Enterprise Oil)
 - Aitoloakarnania & off-shoreWestern Patraikos Gulf (*Triton*Ltd)
- Total amount of investment in seismic surveys and drilling reached up to 85 M€.
- All wells were P&A with minor HC shows.
- Acquisition of Triton Ltd by Amerada
 Hess and acquisition of Enterprise Oil
 by Shell and the companies withdrew
 in 2000-2001. (low oil prices)

EXPLORATION ACTIVITIES IN GREECE

WELLS					
INTERNATIONAL OIL	GREEK STATE +	HELLENIC PETROLEUM	INTERNATIONAL OIL COMPANIES/	PRINOS	TOTAL

SEISMIC PROGRAMS (in KM)

1975-1995

74 (*)

HELLENIC PETROLEUM

1975-2000

53550 + 1 3D

HELLENIC

or with technical problems

COMPANIES/ HELLENIC

INTERNATIONAL OIL

1997-2002

2100

(**) 80% off structures or very shallow depths,

1971-2009

26

PRINOS

1971-2009

7765 + 2 (3D)

175(**)

TOTAL

75615

1997-2002

COMPANIES

1962-1967

17

1939-1974

52

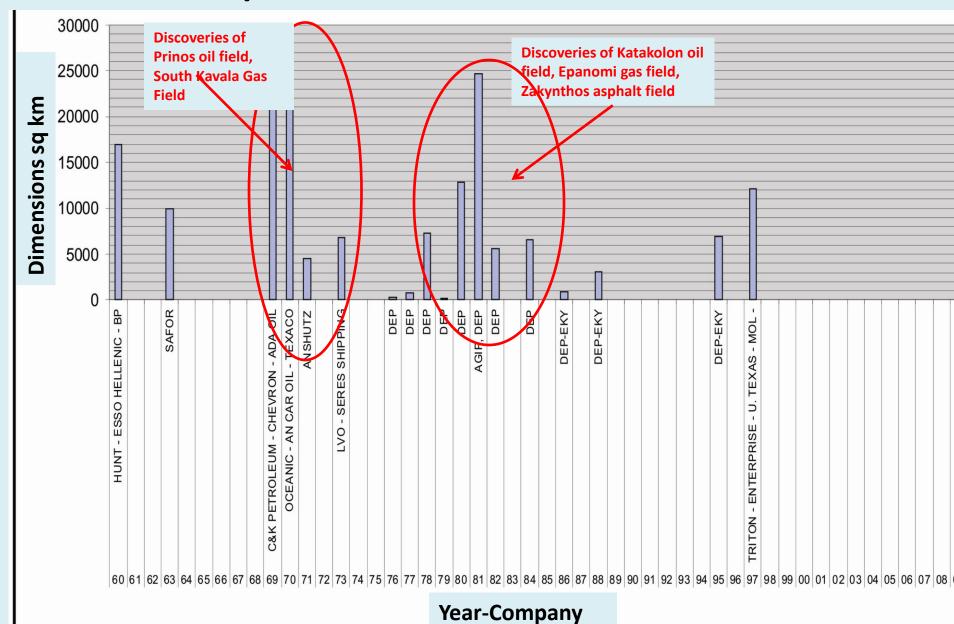
(*) + Plus two (2) geothermal wells

INTERNATIONAL OIL COMPANIES

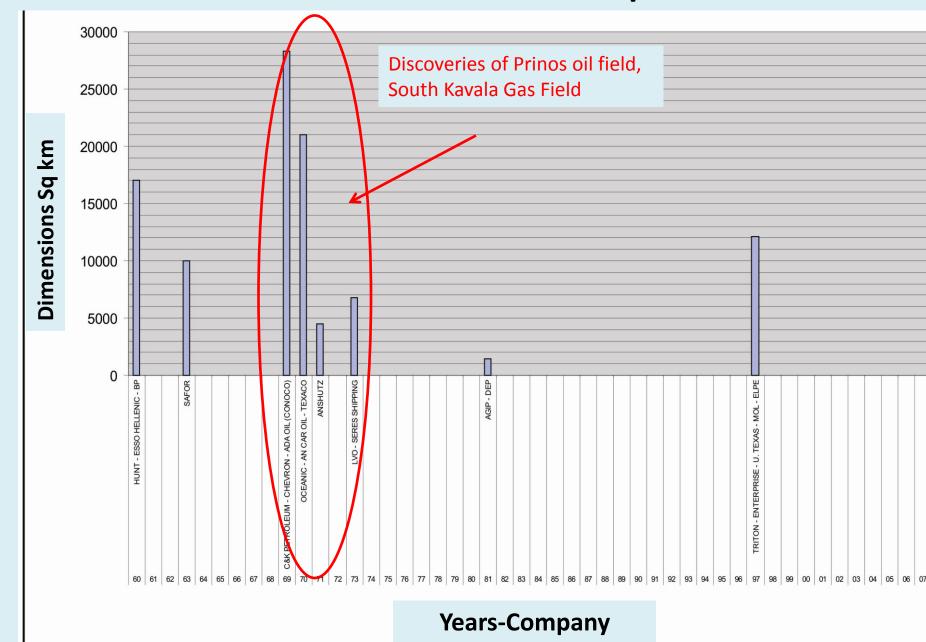
1939-1974

12200

Total Exploration Licenses in Greece 1960-2009



E-P Licenses to International Oil Companies 1960-2009

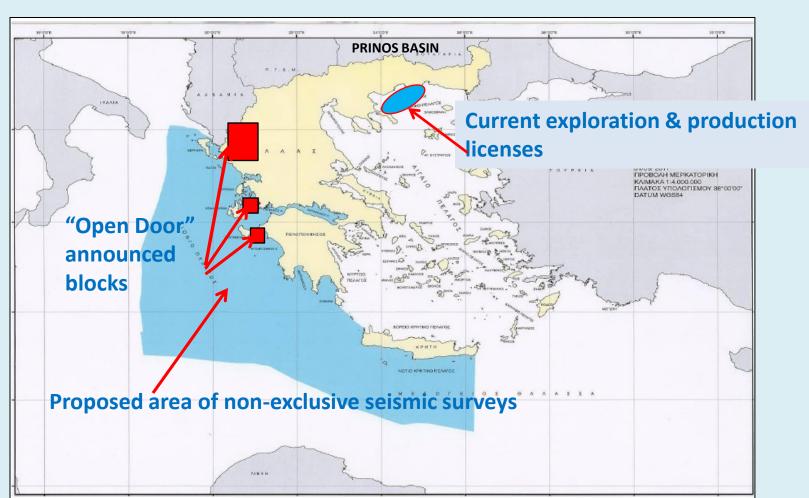


RESTARTING E&P IN GREECE 2011

Exploration Activity in Greece - Current Status

- After 12 years of inactivity, re-establishment of the Hellenic Hydrocarbons Management Company S.A, 2011. (Still in papers), Two weeks ago the government appointed the Chairwoman and CEO, and the vice president of the company)
- **■**Tender for non-exclusive seismic surveys
- ■Tender for 3 areas using open door procedures





REVIVAL E&P: A) NON EXCLUSIVE SEISMIC SURVEYS

September 2011: Call for participation

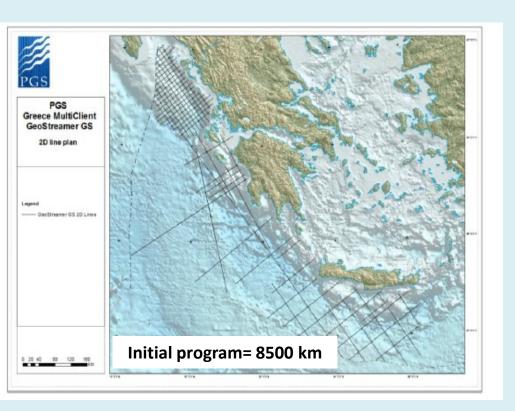
March 2012: Final date for submitting offers

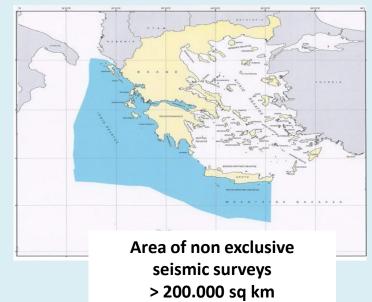
October 2012: Signing of contract

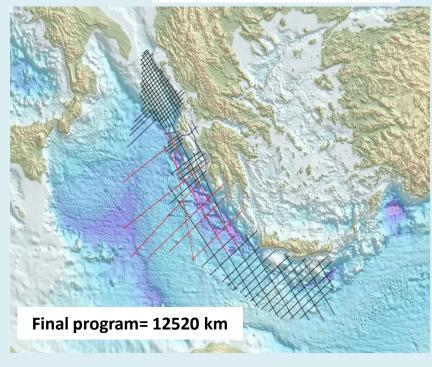
Nov. 2012: Beginning of data acquisition

Feb. 2013: Completion of data acquisition

2013: processing / interpretation







REVIVAL E&P 2ND PHASE: FIRST "OPEN DOOR" TENDER

AREAS INTEGRATED IN THE PROCESS:

-GULF OF PATRAS, EPIRUS – IOANNINA, WEST KATAKOLON OIL FIELD

FIRST ANNOUNCEMENT OF THE TENDER: SEPTEMBER 2011

- OFFICIAL ANNOUNCEMENTS OF THE TENDER: 2ND OF APRIL, 2012

- OFFERS: 2ND OF JULY 2012

- OPENING OF OFFERS - BEGINNING OF EVALUATION: 2ND OF SEPTEMBER 2012

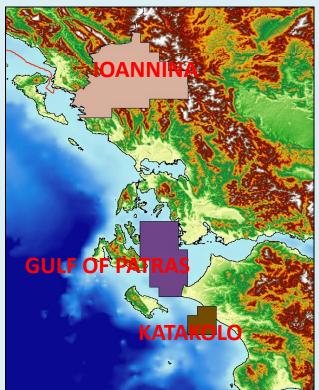
- OCTOBER 2013: AFTER 16 MONTHS, TWO CONTRACTS TO BE SIGNED. ONE STILL IN

NEGOTIATIONS!!!

- SIGNING OF CONTRACTS ????
- -RATIFICATION BY THE PARLIAMENT ?????





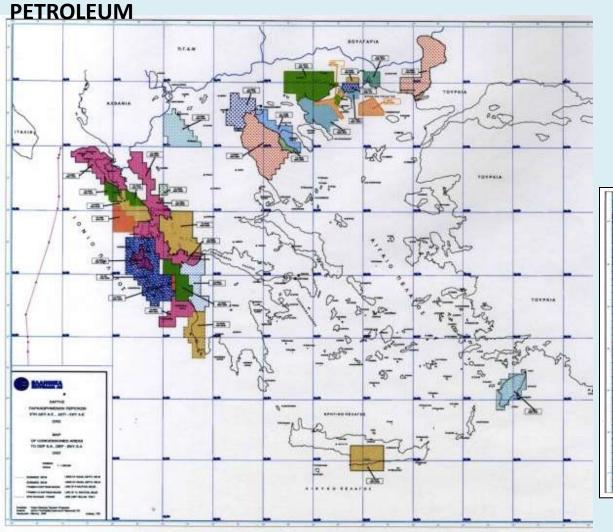


Potential areas for future "open door" tenders

[Areas had been relinquished by previous operators]

How and When ???

Areas Had been granted to DEP, DEP – EKY, HELLENIC

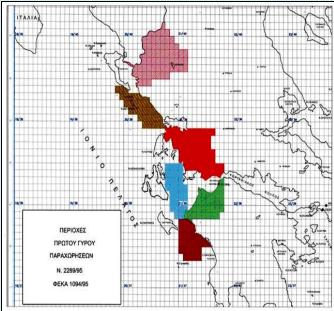


■1996- 1st International

Licensing Round, involving 6

concession areas

4 licenses were granted



NON EXCLUSIVE SEISMIC SURVEYS AND FUTURE EXPLORATION ROUND

(YPEKA April 2013) Alexandra Sdoukou 18-19 April | Cyprus | NEXT STEPS: Plan for the Development of Hydrocarbons October December February May April 2013 2013 2013 2014 2013 Data processing Houston.Texas Data interpretation Oslo, Norway Re-processing of legacy data Houston, Texas Data Room set up **Realistic Expectations:** Athens, Greece

- Signing of contracts 2015
- •WELLS (discoveries ?) :2018 (?)
- •Production: 2023(oil) , 2025(gas)(?)

(K NIKOLAOU)

Formulation of Blocks Athens, Greece

Concessions round Athens, Greece

Conclusions

- Hydrocarbon reserves are not found from television and news papers, nor with public relations and announcements. The history of the last 53 years shows that when there was intensive effort, with many concessions and many wells, there were successes.
- The Greek government should expedite the necessary exploration rounds and open door tenders and should award over 15 E&P licenses in order to have important success. The existing probabilities and geological risk show this fact. The State must be well organized and should be stable and consistent. The up to now policy, of stopping for a long time, restarting for a while and again the same, and the same leads nowhere.

Proposals to Accelerate Exploration and Attract Oil Companies

(Competition is very tough in the region)

- Establishing and function of stable and efficient licensing and supervisory Authority, in real terms, rather than on paper, in order to be the credible interlocutor of the State.
- Staffing the authority with experienced, capable and efficient scientific personnel.
- Improve the business Environment
- Avoid the endless bureaucracy
- Countering and combating corruption