

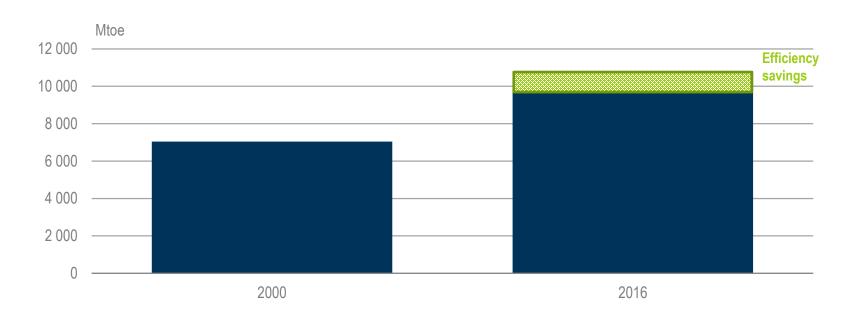
Energy efficiency's role in the energy transition

Jessica Glicker Athens, May 24, 2018





Global final energy consumption and savings from energy efficiency



Energy efficiency reduced global energy use by 12% in 2016. This is an amount equivalent to the energy use of the European Union.



Per capita annual household energy expenditure savings from efficiency

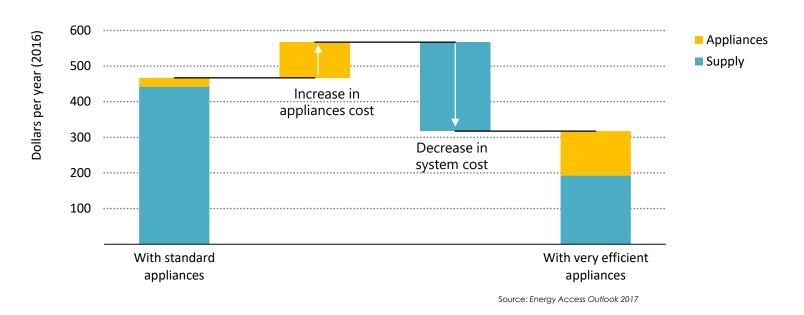


Efficiency improvements made since 2000 reduced energy bills in 2016. German consumers saved nearly USD 50 billion on their annual home and travel energy costs.

Energy efficiency reduces the cost of increasing energy access



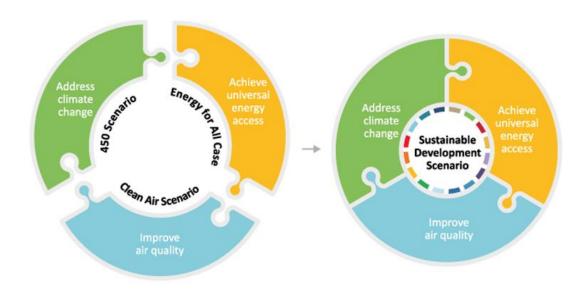
Cost of providing electricity access through off-grid solar PV, with and without efficient appliances, 2030



The use of efficient appliances reduces the amount of energy required to meet demand for energy services, reducing the cost of improving energy access.

Sustainable Development Scenario



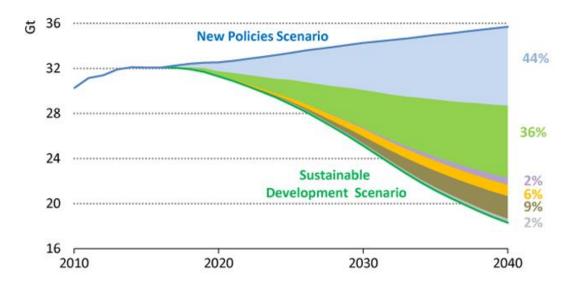


The Sustainable Development Scenario integrates the main energy-related SDG targets.

Energy Efficiency and the Sustainable Development Scenario



Global CO2 emissions reductions in the New Policies and Sustainable Development Scenarios



Energy efficiency accounts for the largest share of the cumulative CO2 emissions savings in the Sustainable Development Scenario.

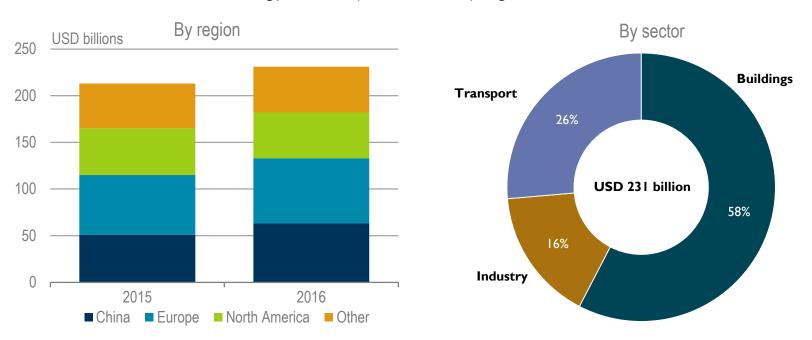


Energy efficiency investment and finance

Energy efficiency investment is growing



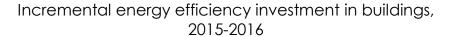
Energy efficiency investment by region and sector

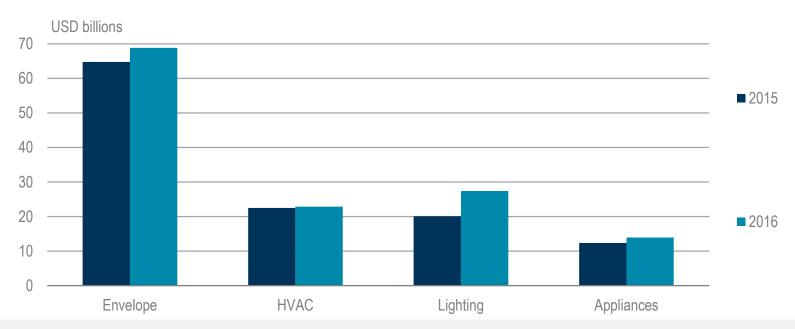


Energy efficiency investment grew 9% in 2016, with growth strongest in China. The buildings sector continues to dominate global investment.

Building investment has seen big growth in recent years





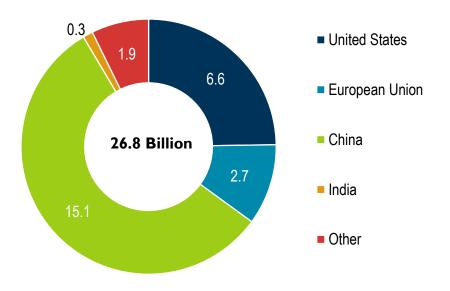


Over the past three years, energy efficiency investment in the buildings sector increased steadily, growing by 8% in 2015 and 12% in 2016.

Energy Service Company (ESCO) Development



ESCO revenue by region, 2016



ESCO growth is driven by policy.

Innovative models for ESCO financing

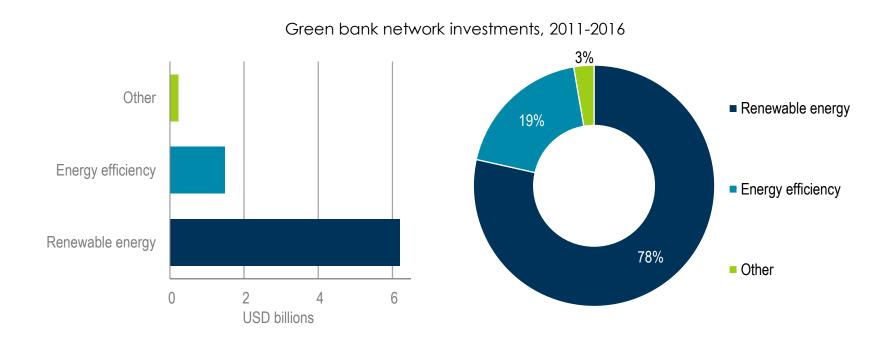


- Energy Performance contracts (EPCs) agreements establishing a minimum performance of energy efficiency measures between the installer and the end user/customer.
- Customers can self-finance the project or seek third-party lender (ESCO, bank loan, etc).



Dedicated green funds





Green banks are playing an increasingly important role in funding energy efficiency and clean energy projects.

Energy Efficient Prosperity: India

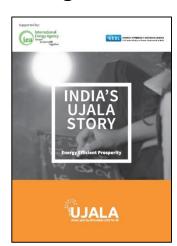


- Energy Efficiency Services Limited (EESL) is a publicly owned energy services company with the mission of delivering energy efficiency across India
- UJALA's aim is to replace 770 million inefficient lamps with modern, efficient and longer lasting LED lamps by 2019, without the need for any government subsidies
- The UJALA model mass public procurement, payments linked to savings

EESL UJALA programme performance, 2014-17

Financial year	EESL total revenue (USD millions)	UJALA revenue (USD millions)
2016-17	188.8	140.3
2015-16	110.1	96.7
2014-15	10.9	2.1

Source: Energy Efficiency Services Limited (personal communication 10 July 2017).



PACE Financing



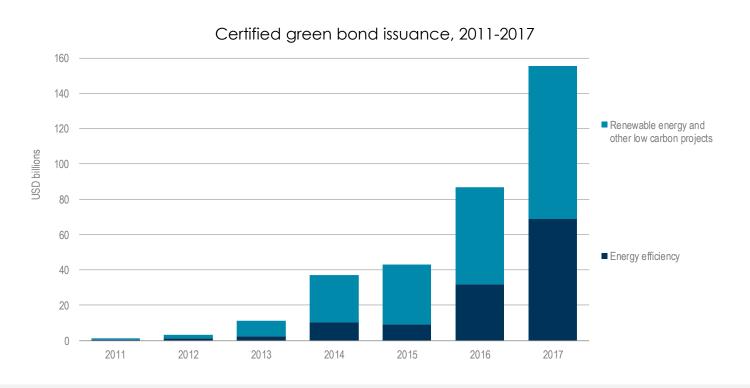
- The PACE programme covers 100% of a project's hard and soft costs.
- Low interest rates for terms up to 20 years.
- 20 year repayment **positive cash flow**.
- PACE stays with the property and transfers to a new owner on sale.
- Programs are established with aggregation and scale in mind. Programs securitize ~ \$250M per quarter.





Green bonds

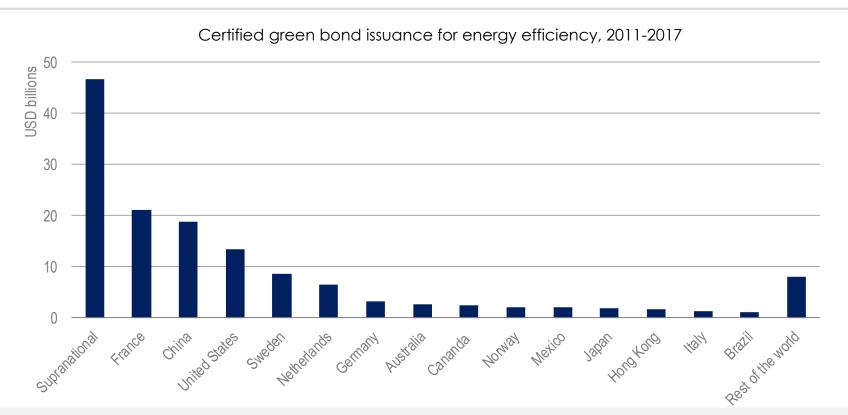




Green bond issuance is experiencing rapid growth. Issuance for energy efficiency more than doubled from 2016 to 2017.

Green bonds for energy efficiency



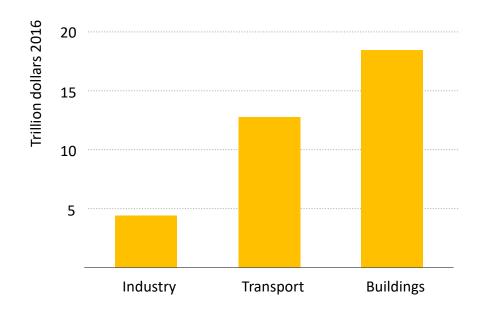


France and China lead green bond issuance for energy efficiency.

Fuel cost savings outweigh investment needs by a factor of three



Cumulative investments needs in energy efficiency in a clean energy transition scenario, 2017-2050



Energy efficiency investments needs in end-use sectors are large, but are outweighed by fuel cost savings; on average, each dollar invested saves three dollars over technology lifetimes.

